COUNCIL MEETING AGENDA

Date/Time: Friday 14 February 2025, 9:00am - 3:00pm
                (Open to public at 10:00am)
Venue: InternetNZ, Level 13, 18 Willis Street, Wellington

NOTE: all timings are estimates, the meeting will run according to the needs of the meeting as it progresses.

Section 1 — Meeting preliminaries

8:45am	0.0	Arrival and coffee
9:00am	1.1	Council only (in committee)
9:20am	1.2	Council and Tumu Whakarae (CE) alone time (in committee)
9:45 am		Short Break
10:00am	1.3	Karakia, apologies
	1.4	Agenda review, Actions Register, Interests Register

Section 2 — Chief Executive's Report

10:10am	2.1	Chief Executive's Report (Confidential)

Section 3 — Strategic priorities discussion

10:15am	3.1	Strategic annual goals 2025/26 - Draft • Strategic Goals 2025/26 - Draft revision February 2025
10:30am	3.2	Budget 2025/26 Update (Confidential)

10:50am	3.3	Ngā Pae: Key Updates
		• Te Amokura Consultants introduction
11:10am		**Break (20 mins)**
11:30am	3.4	Constitution update (Confidential) (late paper)
11:50am	3.5	INZ Group Strategy overview v1.0
		• Strategy planning 2026-31

Section 4 — Matters for decision

| 12:10pm | 4.1 | Conflicted Domain Names Review (Confidential) |
| **12:30pm** | | **Lunch** |

Section 5 — Matters for discussion

1:15pm	5.1	President's Report
	5.2	Product Standing Report (Confidential)
	5.3	Report Back from Committees:
	5.3.1	Audit and Risk Committee (Chair, VP Rahman)
	5.3.2	Governance & CE Review Committee (Chair, President)
	5.3.3	Te Komiti Whakauru Māori (Chair, Cr Fala)
	5.3.4	.nz Advisory Committee (Chair, Cr Pearce)
	5.4	Enterprise Risk Management Update (Confidential)

Section 6 — Consent agenda

1:45pm	6.1	Health, Safety and Wellbeing Quarterly Report (Confidential)
	6.2	Ratify the minutes of the previous meeting
	6.3	Quarterly and Operational Reports
	6.3.1	2024-2025 Q3 Quarterly Report

	6.3.2	Group Financial Report
	6.3.3	Membership update
	6.3.4	DNC Quarterly Report

Section 7 – Other matters

2:15pm	7.1	CONTINGENCY (for any overflow)
	7.2	Council Authorisations & Declarations (Confidential) Insurance renewal and Investment Fund authority
	7.3	Matters for communication — key messages
	7.4	General business
2:25pm	7.5	Meeting review
2:30pm	7.6	Meeting close (karakia)

internetnz

Council Actions Register 2025

As at February 2025			
Action No#	**Action**	**Owner**	**Status**
AP25/23	Explore options for displaying changes to the risk register so that Council can see point-in-time snapshots or, potentially, changes over time in addition to the current most up-to-date version.	Catherine Fenwick	Completed - February Risk report includes update
AP13/24	Council to write an annual letter of expectations of DNCL	Vivien Maidaborn	In progress, at research stage.
AP14/24	CE to provide Council a set of criteria for deciding which events to participate in, and the criteria to identify the right people to send to the events	Vivien Maidaborn	Planned for March 2025 with budget approvals
AP15/24	CE to identify what international data and information is available that can inform a crisis response policy	Vivien Maidaborn	In progress
AP21/24	Council to review the process of appointing Fellows.	Stephen Judd	To be addressed after the new Constitution is adopted.
AP23/24	Schedule a Council pop up meeting to discuss the risk associated with Conflicted domain names if needed.	Stephen Judd	Complete. .nz Committee currently does not see a need.

REGISTER OF INTERESTS
Item 1.4
February 2025
FOR INFORMATION

Council Register of Interest

Officers and Councillors are required to register any interests, commercial, political or organisational, which they believe may be relevant to the perception of their conduct as a Councillor or Officer. Officers and Councillors are, however, still required to declare a Conflict of Interest, or an Interest, and have that recorded in the Minutes.

Officers and Councillors receive the following annual honoraria:

President - $38,500

Vice President - $24,062

Councillor - $19,250*

Sub-Committee Chairs also receives additional 10% of their honoraria

Name: Stephen Judd

Position: President

Term: AGM 2024 – AGM 2027

Declaration Date: 12 August 2024

Interests:

- Trustee of the Fight Against Conspiracy Theories Aotearoa Trust
- Holds a .nz domain name
- Member of the NZ Labour Party
- Contractor to Determine Consulting Ltd
- Contractor to Open Plan Ltd
- Member of the NZ Council for Civil Liberties
- Shareholder of Spark NZ, Zoom Health, Punakaiki Fund, Catalyst Cloud
- Receives additional honoraria as Chair Governance & CE Review

Name: Anjum Rahman

Position: Vice President

Term: AGM 2024 – AGM 2027

Declaration Date: 12 August 2024

Interests:

- Co-Lead, Inclusive Aotearoa Collective Tāhono
- Contractor to Shama, Ethnic Women's Trust
- Member, Christchurch Call Advisory Network
- Trustee, Trust Waikato (Waikato Community Trust)
- Holds a .nz domain name.
- Receives additional honoraria for being Chair of InternetNZ Audit and RIsk Committee.

Name: Richard Hulse

Position: Councillor

Term: AGM 2024 – AGM 2027

Declaration Date: 27 August 2024

Interests:
- Employee of Ngā Taonga Sound and Vision
- Holder of .nz domain name registrations

Name: Kate Pearce

Position: Councillor

Term: AGM 2023 - AGM 2026

Declaration Date: 11 August 2023

Interests:
- Employee of TradeMe
- Member of the New Zealand Labour Party
- Holder of .nz, .com, .org, .net domain registrations
- Member of NZ Internet Task Force

Name: Potaua Biasiny-Tule

Position: Councillor

Term: AGM 2023 - AGM 2026

Declaration Date: 10 August 2024

Interests:
- Co-Founder, Board Member - Digital Natives Academy (DNA)
- Co-Owner - Native Tech, Native Industries
- Trustee - Te Takinga marae
- Member - Nga Toki Whakarururanga
- Kaitiaki for numerous .co.nz and .iwi.nz whanau domains

Name: Jeff Montgomery

Position: Councillor

Term: AGM 2022 – AGM 2025

Declaration Date: 11 October 2024

Interests:
- Holder three .nz domain names
- Employee of the Pacific Community SPC, funded by MFAT, Bloomberg Philanthropies and Gates Foundation.
- Previous Statutory Officer - Registrar General of Births, Deaths and Marriages.
- Chair, Pacific Civil Registrars Network
- Owner and Director City Bed and Breakfast Ltd.
- Member of Netsafe

Name: Anthony Bow

Position: Councillor

Term: AGM 2024 – AGM 2026

Declaration Date: 2 December 2022

Interests:

- Holder of .nz and .com domain names
- Director of Whai Rawa Fund Ltd
- Independent chair of Maungaharuru-Tangitū Ltd
- Deputy Chair and Board Member of the Medical Radiation Technologists Board.
- Chair and Director of Medical Sciences Secretariat Ltd
- Director and Shareholder of Waimana Capital Ltd
- Shareholder in private companies; Big Splash Ltd and Talent Propeller Ltd
- Member of the New Zealand Blood and Organ Service Board

Name: Whetū Fala

Position: Councillor

Term: AGM 2024 – AGM 2026

Declaration Date: 11 October 2024

Interests:

- Holder of two .nz domain names
- Board Member, Māori TV
- Board Member, Creative NZ
- Board Member, Te Paepae Ataata Aōtearoa NZ Film Heritage Trust
- Chair, Whanganui District Creative Communities Assessment Panel
- Founding Member, Ngā Aho Whakaari Māori Screen Aōtearoa
- Founding Member, Wellington Women in Film & TV
- Founding Member, Taki Rua Theatre Wellington
- Pou Arahi Tikanga, Playmarket Inc Wellington
- Company Director, Fala Media Taki Rua Film
- Shareholder Parininihi ki Waitotara Inc
- Morikau Nui Inc
- Atihau, Whanganui
- Wharanga Hakopa Kiwa Whanau Trust
- Receives additional honoraria as Chair Te Komiti Whakauru Māori

Name: Alpana Roy

Position: Councillor

Term: AGM 2022 – AGM 2025

Declaration Date: 2 December 2022

Interests:

- Employee of the University of Waikato.
- Member of the NSW Law Society.
- Member of InternetNZ.
- Admitted to practice law in NSW, and is on the Roll of Legal Practitioners for the High Court of Australia.
- Member of the Intellectual Property Society of Australia and New Zealand (IPSANZ).
- Member of the International Trademark Association (INTA).
- Member of the Copyright Society of Australia (CSA).
- Member of the Internet Society of Australia.
- Member of .au Domain Administration Ltd (auDA).

- Executive Member of the Asian Pacific Copyright Association.
- Committee Member of the Indigenous Knowledge Forum.
- Receives additional honoraria for being Chair of the InternetNZ .nz Policy Committee

Name: Kris Dempster-Rivett

Position: Councillor

Term: AGM 2024–AGM 2025

Declaration Date: 11 September 2024

Interests:
- Co-Chair Digital Equity Coalition Aotearoa
- Director īAko Māori Ltd
- Director Inspire Aotearoa
- Trustee Taitokerau Education Trust
- Chair Tokotoko Charitable Trust
- Holder of .nz domain names

Name: Daniel Spector

Position: Councillor

Term: AGM 2024–2026

Declaration Date: 25 November 2024

Interests:
- Holder of 3 .nz domain names
- Founder / owner www.CxO.support
- Advisor of www.APIContext.com (USA), FamiliarRobotics.com (USA), www.blockidentity.com (Indonesia)
- Board Chair of Science Fiction and Fantasy Conventions of NZ, a registered charity

The register was last updated on 6 December 2024.

COUNCIL MEETING - FEBRUARY 2025

Strategic annual goals 2025/26 - Draft

ITEM NO: 3.1
AUTHOR: Vivien Maidaborn, Tumu Whakarae
FOR: Council
PURPOSE: Progress update of annual goals and measures for 2025/26
DATE WRITTEN: 5 February 2025

	Alignment
Ipurangi Aotearoa Strategy 2022-2026	This paper connects Strategy 2022 - 2026 with specific annual goals for 2025/26, based on learning from 2024 goals.
Te Tiriti o Waitangi	Centering Te Tiriti o Waitangi is a Strategic Priority. Proposed Annual Goals for 2025 also identify opportunities for centering Te Tiriti and distribute this responsibility throughout the organisation and across many of the goals.
Associated document links	[Strategic Annual Goals 2025/26 - Draft revision February 2025](#)

Recommendation

That Council **receive** the draft 2025/26 Strategic Annual Goals and Measures.

Introduction

At the Council Strategy day in October 2024, the Chief Executive introduced draft annual goals for 2025/2026 for initial feedback from Council, members and staff.

This was an opportunity to share an early draft of goals with Council so that all stakeholder groups have time to think about and contribute to the goals before they are signed off by Council.

Following feedback from Council, staff and members / stakeholders, the next

version is now offered for discussion at the February Council meeting. From here the annual goals will be workshopped with Kaimahi at the staff wānanga scheduled in late February.

The final version of the Strategic annual goals 2025/26 will be presented to Council at the March 2025 Council meeting for signoff as part of the budget process.

Council are invited to review the Goals, Values and Measures and offer feedback. Note that the Strategic Goals are linked to budget scenario planning.

[Strategic Goals 2025/26 - Draft revision February 2025](#)

This is the last year of our 5 year strategy 2019-2026. Our focus for 2025/26 is:

Aspirational Goals 2025/26 What we will focus on.	Value of Goal Completing the current strategy in 2025/26. Why it is important.	Measures How we measure progress and what we aim to achieve in 2025/26 towards the goal.
Goal 1 - A **thriving** and **trusted .nz domain**, actively **influencing good global Internet governance**.	We deliver New Zealand's DNS, .nz, a reliable trusted Registry platform including support and compliance. We increase trust in .nz by disrupting abuse in the .nz name space with regulatory oversight and effective .nz rules. A thriving .nz business means we have a sustainable operation. We promote policies and practices that are inclusive of Māori perspectives, to achieve access and equity in .nz domain, and global internet governance. We work with the Māori community to ensure Māori voices are actively involved in shaping digital, internet policies and decisions. We work with the global community to model, defend and improve a multistakeholder model of Internet governance.	100% availability DNS. 99.9% availability registry services (excluding scheduled maintenance). An InternetNZ Group 5-year strategy is delivered to disrupt malicious use of .nz domain names. The 2025/26 .nz Rules work programme is delivered with implementation plans, informed by engagement with Māori. InternetNZ Group outlines in Ngā Pae, INZ Group Strategy, and the 2025/26 annual plan how it can support the priorities of Māori and rangatahi Māori in Internet governance. InternetNZ Group plays leadership roles in specified Internet governance environments including TCCM (Technical Community Coalition for Multistakeholderism). Deliver 2025 NetHui regional activities and next steps for NetHui.

Aspirational Goals 2025/26 What we will focus on.	Value of Goal Completing the current strategy in 2025/26. Why it is important.	Measures How we measure progress and what we aim to achieve in 2025/26 towards the goal.
	Work with and support Māori decision-making for the protection and use of te reo Māori, mātauranga Māori within .nz rules and the Internet.	InternetNZ Group works with Māori to deliver Māori-led Kauwaka 2025 to identify Māori priorities for internet governance. Deliver .nz Registrar summit.
Goal 2 -We **increase the resilience of our business model** in a rapidly changing environment.	Research and development better informs innovations and development of the Internet. Understanding the drivers of our revenue and costs enables InternetNZ Group's business model to be resilient and better able to respond to future changes. DNC compliance activities are supported by data and process improvements.	Complete the delivery of the 2024-2026 product strategy. Develop a new 2026+ Product Strategy that aligns with the 2026-2031 InternetNZ Group Strategy Develop and implement a multi-year pricing strategy. A Monitoring and Oversight Framework is developed and implemented by DNC. Complete Business Model Assessment to support the 2026-31 InternetNZ Group Strategy.

Aspirational Goals 2025/26 What we will focus on.	Value of Goal Completing the current strategy in 2025/26. Why it is important.	Measures How we measure progress and what we aim to achieve in 2025/26 towards the goal.
Goal 3 - Centering Te Tiriti o Waitangi throughout all that we do.	Implement Ngā Pae: Pae Kākano | Horizon 1. We have a clear Tiriti vision, we understand what it means to InternetNZ | Ipurangi Aotearoa Group to be Tiriti-centric. Centre, embed Te Tiriti through our strategies, policies, practices, people capability to achieve digital equity, digital inclusion and access for Māori. We are building, confidence, knowledge and capability in using a te ao Māori, Te Tiriti o Waitangi lens in all of our work. Strengthen Māori, iwi, hapū engagement and strategic Māori partnerships to achieve positive cultural, social, economic Māori outcomes through use of the internet, digital technology and INZ investment.	We develop for InternetNZ Group: ● A shared Te Tiriti Centring vision. ● Strategic Te Tiriti objectives that can be integrated into the 2026-31 Strategy. Taonga resource (App) is developed and rolled out to INZ Group. Foster meaningful engagement and build stronger relationships with Māori organisations, iwi, hapū on kaupapa that are mutually beneficial.
Goal 4 - InternetNZ Group has **a clear purpose and values** that drives our long term strategy.	InternetNZ Group has a clear identity, centered in our Te Tiriti vision - we are clear on our story and who we are. Our people and values are strong drivers for our identity as InternetNZ Group.	Approved 2026-31 InternetNZ Group Strategy including actions that centre Te Tiriti o Waitangi in the Group Strategy. Approved InternetNZ Group purpose and values.

Aspirational Goals 2025/26 — What we will focus on.	Value of Goal — Completing the current strategy in 2025/26. Why it is important.	Measures — How we measure progress and what we aim to achieve in 2025/26 towards the goal.
	InternetNZ Group's members, governors and staff have input into the development of the 2026-2031 InternetNZ Group Strategy. Our strategy and long-term plans focus on equity for Māori, and guide investment priorities. As a membership organisation InternetNZ continues to provide engagement opportunities for membership to engage on accountability, strategy, Internet governance, policy and key projects. Increase Māori engagement and awareness of InternetNZ Group and membership opportunities.	Embed membership engagement activities in the Strategic Plan 2026/31 development process. Develop and implement in a timeframes fashion constitutional changes at a governance and operational level. InternetNZ Group facilitates opportunities for Kaimahi to engage, participate, or lead in Māori Cultural Capability Plan initiatives.
Goal 5 - **Community, partnership, collaboration and investment**. Supporting shared community outcomes and value for an Internet that benefits all of Aotearoa.	We have a sustainable, equitable community funding model into the future (including partnerships with other philanthropic, community, Iwi, hapū, Māori national bodies, organisations). We demonstrate InternetNZ Group's public good role through the sharing of insights, research, and case studies of impact. Domain name holders have disputes heard and resolved in a fair way with mediations, cultural and accessibility support available, if needed.	A long term direction for the INZ Community Fund is approved. Increase in % of funding from 2024/25 levels provided to Māori organisations or individuals in 2025/26. DNC oversees the outsourced dispute resolution services and funds the cost of up to ten mediations, and cultural and accessibility support for domain name holders.

Aspirational Goals 2025/26 What we will focus on.	Value of Goal Completing the current strategy in 2025/26. Why it is important.	Measures How we measure progress and what we aim to achieve in 2025/26 towards the goal.
	Investment priorities are guided by clear objectives that promote equity, align with priorities identified by Māori in the sector, and are informed by research and insights.	

COUNCIL MEETING - FEBRUARY 2025

NGĀ PAE: KEY UPDATES

ITEM NO: 3.3
AUTHOR: Hinemaua Rikirangi, Tumu Kaupapa Māori
FOR: Council
PURPOSE: High-level overview update on key work taking shape in Ngā Pae
DATE WRITTEN: 12 February 2024

	Alignment
Ipurangi Aotearoa Strategy 2022-2025	This paper connects our Rei Kura which has Te Tiriti at the centre of our strategy.
Te Tiriti o Waitangi	Centering Te Tiriti o Waitangi as core to our work programme and distributed throughout the organisation.
Associated document links	[Ngā Pae Pathway for Growing our Te Tiriti Centric Vision 30Jul2024](#)

Recommendations

That Council **receive** the Ngā Pae key updates report and note;

- Te Amokura team will be joining this Council hui, to introduce themselves and answer any key questions Councillors may have prior to the wānanga in March. Those expected to attend are key leads Luke Rowe, Te Wehi Wright and Organisation Principal Te Rau Kupenga;
- The upcoming Te Tiriti visioning wānanga | workshop 21 March 2025;
- Kauwaka te Ipurangi event planning is in progress;
- Ipurangi Aotearoa Group Taonga App development is in progress.

Kauwaka te Ipurangi | Māori Internet Governance Huihuinga 2025

Planning for the Kauwaka te Ipurangi | Māori Internet Governance Forum 2025 is well underway, following Te Komiti Whakauru's decision in October 2024 and the Council's endorsement in November. The forum will be held at Te Huinga Centre, Te Papa Tongarewa national museum, on 13–14 May 2025.

Excitement is building among stakeholders as key themes are gathered through ongoing discussions with Māori sector experts and internet partners. TWNIC has confirmed its support and participation, exploring collaboration with Taiwan's indigenous communities. This step, though seemingly small, is significant in shaping awareness and creating momentum for the inclusion of Indigenous voices in internet governance, attributable to Kauwaka te Ipurangi and INZ Group Ngā Pae strategy.

An important hui held in January with the Cook Islands Internet Action Group (CIIAG) has also provided valuable insights into their early beginnings and involvement in PACIGF. Collectively, these conversations have highlighted critical issues and opportunities to be explored at the intersection of Māori's priorities and internet governance and what a digital future might look like for Māori.

The next steps include refining the event themes and content. We are also working through what a meaningful rangatahi-inspired component might look like. The first "save the date" communications are expected to go out by the end of February. The project is on track, and we remain committed to fostering meaningful dialogue in preparation for this landmark event. Further updates will follow as planning progresses.

Cultural Capability: Building our own Taonga App

We are actively exploring strategies to deepen our engagement with Te Ao Māori by equipping our organisation with culturally competent tools. In partnership with KIWA Digital, a respected cultural digital agency, we are developing the 'Taonga App' to enhance our cultural capability and strengthen our connection to Māori culture.

Our collaboration with KIWA Digital has already led to key activities, including identifying the app's features and functionalities to ensure it aligns with our commitment to Te Tiriti o Waitangi. We are currently developing content that reflects both our strategy and the broader context of Te Ao Māori.

We are making steady progress in developing the Taonga App, and aim to go live by Matariki 2025 (or, possibly before).

Ngā Pae: Te Tiriti Vision work

In this quarter we successfully appointed Te Amokura Consultant to help develop our Tiriti vision work through a panel selection process. Te Amokura, a Māori-owned consultancy, focuses on values and cultural perspectives. They understand Te Tiriti in organisational contexts and collaborate with businesses, government, NGOs, and communities to create simple, innovative, and sustainable solutions to complex problems.

The first of the Tiriti Vision is being scheduled with staff on 19th February at Te Wharewaka, and with Council, DNC Board, and Te Komiti Whakauru Māori on Friday 21 March.

What to Expect
This three-hour workshop will provide an Aotearoa context, including an exploration of He Whakaputanga and Te Tiriti o Waitangi. It will examine their impacts and implications to lay the foundation for meaningful visioning. The wānanga will focus on key questions, encouraging collaboration to explore and address topics such as: What does being Te Tiriti-led and centred look like in your governance role?
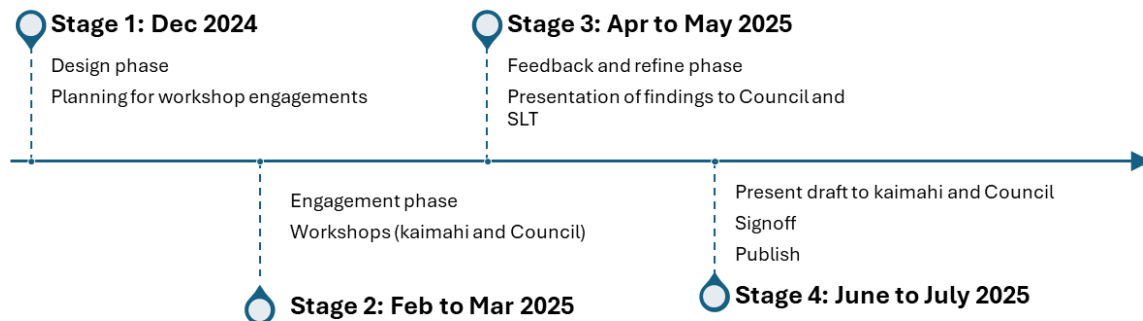The session will cover success measures, strategies, and practical steps for implementation and accountability.

Why This Matters
This workshop is a vital opportunity to establish a clear vision, align our work with our purpose, values, strategic priorities, and commitment to Te Tiriti o Waitangi. Your participation will help shape a collective vision and ensure we actively uphold our responsibilities while progressing toward our goals.
We encourage everyone to come prepared to engage, share insights, and contribute to shaping our future as a Te Tiriti-centric organisation.

Project Timelines

Stage 1: Dec 2024
Design phase
Planning for workshop engagements

Stage 3: Apr to May 2025
Feedback and refine phase
Presentation of findings to Council and SLT

Engagement phase
Workshops (kaimahi and Council)

Present draft to kaimahi and Council
Signoff
Publish

Stage 2: Feb to Mar 2025

Stage 4: June to July 2025

WHAKAMUTUNGA | END.

InternetNZ Group 2026-2031 Strategy Process

ITEM NO: 3.5
AUTHOR: Vivien Maidaborn
FOR: Council
PURPOSE: For Council to confirm the strategy development process and key decision points. DNC Board will also consider this information in February.
DATE WRITTEN: 5 February 2025

	Alignment
Ipurangi Aotearoa Strategy 2022-2025	This paper supports the development of the new strategy for 2026-2031.
Te Tiriti o Waitangi	This paper supports weaving together the Te Tiriti visioning work in the development pathway of our new strategy.
Associated document links	[Appendix 1: Initial 2026-31 Engagement Plan and timeline Planning v0.1](#)

Recommendation

That Council **receive** the 2026-2031 Strategy - Development Process paper.

That Council **note** TKT will lead the strategy development and engagement process with support from an external facilitator.

That Council **agree** to invite Domain Name Commission Board members and the co-opted Te Komiti member to joint sessions with Council at specific points in the process.

That Council **agree** the key stages of the strategic planning process and roles and responsibilities of INZ Group governance bodies/people throughout the process.

Building our future together

InternetNZ Group's 5-year strategy process

In December 2024 Council endorsed the high level approach to the InternetNZ Group 2026-2031 strategy development.

In January, at our annual Retreat, TKT planned out the key process steps, activities, engagements and outputs. TKT will be setting aside time this year to lead out on the strategy, engagement and its development. We will also utilise an external contract resource to support TKT in the strategy development process. Our activities will culminate in a draft strategy to be workshopped at the October 2025 Council strategy session.

- Appendix 1 outlines an initial draft of the key points of engagement and communications and is a more operational document for TKT purposes.

Council approvals

There are key approval points for Council, and DNC Board in the strategy process as follows:

- Approval of the InternetNZ Group Purpose and Values (noting they will be refined at the end of the strategy process, if needed).
- Approval of the small number of key scenarios that will inform strategic thinking and options.
- Approval of the final 2026-31 InternetNZ Group Strategy and final approval of the Purpose and Values.

Joint strategy sessions

There are specific engagement points where joint sessions of Council, Domain Name Commission Board, and Te Komiti co-opted member are suggested. These are as follows:

- 8 May meeting (new) - Workshop development of scenarios.
- 7 August meeting (new) - Strategy development.
- 9 October meeting (Council strategic retreat day) - Workshop the strategy and confirm critical strategy commitments.

Engagement processes

Appendix 2 outlines our current draft of the engagement process and includes touch points with Council and the DNC Board. To ensure effective engagement we may undertake specific activities (ie, such as targeted interviews with members and strategic partners) as well as the use of regular engagements (ie, CE quarterly with members), or upcoming events (ie, Kauwaka 2025 or NetHui 2025).

Strategic Planning Process

Overview

The strategy process will enable the leaders of InternetNZ to shape the critical strategic choices and direction of InternetNZ and its subsidiary.

The strategy process has been designed to enable other strategically significant processes, including the Te Tiriti visioning process, to be integrated into the InternetNZ strategy.

Governance and Management

Project oversight:

Governance and Decision-maker	InternetNZ Council
Project Management and Strategic Advisor	Chief Executive Te Kāhui Tumu
Engagement target priorities	Partners, key industry and community stakeholders, members

Key Strategic Planning Phases

Phase 1	Elements
Purpose and Values	Output: To develop a clear draft statement of the underpinning purpose for InternetNZ and organisational values.
	Rationale: Developing and confirming draft purpose and values for InternetNZ will support the shaping of the key strategic choices for InternetNZ.
	Process: Create a cohesive sense of our purpose to reflect both our history and our potential future. Identify the values that ground who we are and stretch to who we want to be. .
	Contributing decisions and material: ● Co-design notes ● Constitution submissions and notes
	Decision maker: InternetNZ Council. At this stage of the project the draft purpose and values will be confirmed. Final approval of InternetNZ purpose will occur at the final approval phase.

Phase 2	Elements
Environmental Scan	Output: To identify the likely critical factors and trends that will critically impact on the future of InternetNZ and the capability of the group to deliver.
	Rationale: InternetNZ has undertaken a number of assessments on the likely external and internal environment which it will be facing. This phase of the project is principally focussed on creating a coherent analysis of the major environmental factors.
	Process: Review and workshopping of analysis from scan activities.
	Contributing decisions and material: • Council environmental scan notes 2025/26 • DNC strategy notes • Te Tiriti visioning • Co -design notes
	Decision maker: TKT and Council

Phase 3	Elements
Scenario Development	Output: To develop scenarios that stretch the strategy development to match and respond to the purpose and environmental assessment for the strategy period.
	Rationale: The scenarios are an approach to develop richer conversation and of identify key choices for the strategy and direction of the InternetNZ group.
	Process: Workshop process with Council, DNC board, TKT and a selection of external parties.
	Contributing decisions and material: Environmental scan output.
	Decision maker: Council

Phase 4	Elements
Strategy Development	Output: Development of critical set of decisions to shape the development paths and choices for InternetNZ.
	Rationale: The strategy development will highlight the critical development, and investment options.
	Process: TKT to develop supporting strategy options for Council workshop and decision.
	Contributing decisions and material: Scenario's described and developed
	<mark>Decision maker: Council to workshop and decide</mark> <mark>TKT to develop</mark>

Phase 5	Elements
Strategy and Action	Output: Plan for strategic action and critical measures for the term of the strategy.
	Rationale: The strategic plan will paint a picture of the critical development, progress, milestones and where possible, decision points
	Process: TKT to develop draft possible strategic options for Council workshopping and decision. Decision to be flowed into management process.
	Contributing decisions and material: Strategy development
	<mark>Decision maker: Council</mark>

Appendix 1: Initial 2026-31 Engagement Plan and timeline Planning v0.1

InternetNZ Group 2026-31 Strategy Process		TKT	Council	DNC Board	Members	Staff	Community	Māori Community
Jan – Mar	**Step 1:** **Draft purpose and values to guide strategic choices**	Acknowledge our creation story/history. Where we are now as an organisation. Create a cohesive sense of our purpose - what matters to us, and where we want to go. Identify the values that ground who we are and stretch to who we want to be. Identify things that would still be at the heart of INZ in 5 years.						
	Content - Gather information and insights to draft purpose and values	TKT Retreat 30 Jan Te Tiriti visioning workshop notes	14 Feb mtg Half-day 21 Mar 31 Mar SGM Constitution ratified Te Komiti (16 Apr)	11 Feb Board mtg 21 Mar Te Tiriti visioning	Co-Design notes Constitution submissions	Wānanga 20 Feb	Select Registrars? Tech orgs? MBIE?	Co-Design notes Māori Partners/ Tech Orgs Rangatahi Focus Group?
	Comms/Engagement	Create schedule to Oct Agree roles and support	Council paper on schedule and dates Half-day session or interviews on draft purpose/values	Board paper on process and dates	28 Feb CE quarterly Strategy process via DotNews, newsletters, websites Targeted member interviews by TKT	Outline strategy process 25/26 Mar quarterly planning	Outline strategy process	Outline strategy process
	Output: Draft Purpose and Values - who we are, what matters to us, and how they guide our choices							
Mar – Apr	**Step 2:** **Environment Scan/ Alignment**	Gather evidence and identify critical factors and tensions that might shape our future choices. What is evolving in our business context - globally, regionally, and nationally - evolving technologies, geopolitics. Who and what do we want to influence and why? Gather knowledge from key stakeholder groups.						
	Content - Gather evidence, make meaning for our org, understand tensions, align operational strategies	Te Tiriti visioning draft Product strategy DNS Abuse strategy	Council Strategic scan notes	DNC strategy day notes 1 Aug 2024	Co-Design notes	Staff knowledge Policy/internet governance content		Co-Design notes
	Comms/Engagement				Strategy progress via DotNews, newsletters, websites Targeted member interviews by TKT	Targeted staff workshops	Targeted community workshops with strategic community partners	
	Output: Evidence based story of where we need to go to, tensions, and possible implications							

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Appendix 1: Initial 2026-31 Engagement Plan and timeline Planning v0.1

	Step 3: **Scenario Development**	Develop a small number of strategic scenarios that outline potential futures for the internet and InternetNZ. Test against Purpose and Values. Roadtest the potential future directions incl tensions between scenarios incl assumptions, implications and risks						
May - July	Content - develop scenarios to stretch our thinking on the potential future/s		8 May mtg - scenario development 9 May Council mtg Jun mtg? scenario development Te Komiti (25 Jun) 24 July AGM	8 May mtg - scenario development 22 May Board meeting Jun mtg? scenario development 24 July AGM				
	Comms/Engagement	One day workshop to develop scenarios Draft agreed scenarios for strategy development Storyboard scenarios for strategy development	One day workshop to develop scenarios	One day workshop to develop scenarios	Targeted member workshop? 30 May CE quarterly Strategy progress via DotNews, newsletters, websites	1-2 July quarterly planning		13-14 May - Kauwaka 2025 Rangatahi Focus Group? Te Komiti with Identified Iwi?
	Output: Develop 3-4 scenarios that outline options of how we get to where we need to go, and the opportunities and risks							
Aug - Sept	**Step 4:** **Strategy development**	Engage on scenarios and what strategies will get us from here to there in the next 5 years. Test against Purpose and Values. Develop one strategy that will take us forward and points where a pivot may be needed						
	Content - Development of the final strategy document	7 Aug Council meeting 2 days in Sept for good draft of strategy	7 Aug - Council day strategy development 8 Aug Council meeting Te Komiti (17 Sep)	1 Aug Board strategy day - to cancel? 7 Aug join Council strategy day	TKT/Council with members	TKT with staff	TKT with orgs	TKT with communities
	Comms/Engagement	Strategy development one day workshop Draft strategy doc Develop communications plan	Strategy development one day workshop	Strategy development one day workshop	Targeted member workshop 29 Aug CE quarterly Strategy progress via DotNews, newsletters, websites	Workshop on draft strategy 23-24 Sept quarterly planning	Test scenarios with NetHui participants	Test scenarios with NetHui participants
	Output: Draft strategy for discussion							

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Appendix 1: Initial 2026-31 Engagement Plan and timeline Planning v0.1

	Step 5: **Finalise Strategy and Action**	Refine Final Strategy and sequencing. Loop back to confirm or refine Purpose and Values.						
Oct – Dec	Content - finalise strategy, develop capability/ resource/ markers	Oct Council strategy day 4 Dec Council training day 5 Dec Council meeting	9 Oct Council strategy day 4 Dec Council training day 5 Dec Council training day Te Komiti (12 Nov)	9 Oct join Council strategy day 20 Nov Board meeting	TKT/Council with members?	TKT with staff	TKT with orgs	TKT with communities
	Comms/Engagement	Workshop draft strategy doc Complete final strategy for approval Draft initial action/priority plan Finalise comms narrative on strategy	Workshop draft strategy doc Feedback on final strategy doc	Workshop draft strategy doc Feedback on final strategy doc	Feedback on draft strategy doc? Strategy progress via DotNews, newsletters, websites	Feedback on draft strategy doc?	Feedback on draft strategy doc?	Feedback on draft strategy doc? EoY stakeholder Events?
	Output: Final strategy (and draft first priority plan?)							
	Step 6: **Communicate new Strategy & Develop first priority plan**	Publish and communicate the final strategy. Develop action/priority implementation plans. Assess business mode so we can deliver on the strategy, incl markers and measures of progress, new SSPs						
Jan – Mar	Content - finalise strategy, develop capability/ resource/ markers		tbc Feb Council mtg Te Komiti (tbc)	20 Feb Board mtg	TKT/Council with members?	TKT with staff 16/17 Dec quarterly planning?	TKT with orgs	TKT with communities Te Komiti with hāpori Māori
	Comms/Engagement	Deliver comms narrative on strategy Deliver comms on strategy Complete business model assessment, risks, resourcing for strategy	Feedback on strategy delivery approach and first priority plan	Feedback on strategy delivery approach and first priority plan	Council/TKT present final strategy and next steps 28 Nov CE quarterly Strategy progress via DotNews, newsletters, websites Council/TKT present first priority plan	TKT present final strategy and next steps Present strategy delivery approach and first priority plan	TKT present final strategy and next steps Present first priority plan	TKT present final strategy and next steps Present first priority plan
	Output: First action/priority plan produced							

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ipurangi aotearoa

COUNCIL MEETING - FEBRUARY 2024

Te Komiti Whakauru Māori

AUTHOR: Whetū Fala, Chair
FOR: Te Komiti Whakauru Māori report to Council
REPORT: October to November 2024

Report back to Council

Te rā 29 o Hanuere 2025

Purutia mai te tāuru o te rangi,

Kia tina! Kia whena!

Kia toka te mana ora!

Tina toka te manawa ora!

Tina toka te manawa ora ki whea?

Tina tka te manawa ora

Ki Ranginui e tū nei

Ki Papa-tū-ā-Nuku e takoto nei

Ki tēna, ki tāna o tātau te whanau

Ngā whanaungā me ngā piringa

Karanga maha,

āpiti atuki te hunga māuiui

ki te hunga e tāmia ana e te pōuritanga

koia rā e Rongo whakairia ki runga

Tūturu whakamaua kia tina!

Tina! Hui e!

Tāiki e!

Rau rangatira mā,

Tēnēi he mihi kei raro i te ao raumati.

Although summer and the new Gregorian calendar year 2025 has begun and there have been no Te Kōmiti Whakauru Māori (TKWM) hui since our last one in Noema 2024, it has been a busy time for our kōmiti members.

Most notable was the passing of Māreikura Tariana Turia in the first week of the year. An enormous blow for our local iwi Ngāti Apa, Ngā Waiariki, Whanganui and Ngā Rauru thousands descended upon our provincial region to acknowledge her. Some of her many contributions to Aotearoa in her time in NZ politics resulted in the establishment of Whanau Ora and support for Auahi Kore (Smokefree NZ) Tangata Whai Kaha Champion (Disability) and also her launch of Te Pāti Māori over the Foreshore and Seabed bill. Sarah Lee Te Huki and I attended the tangi in Pākaitore and Whangaehu.

Ipurangi Aotearoa constitutional reform hui in Tamaki Makaurau in January was supported by Pōtaua Biasiny-Tule kanohi ki te kanohi (In person). TKWM has undertaken to ensure at least one of our members will be present at all these hui to support this kaupapa.

Over the office break we were also privileged to receive a drafting and planning paper from our Te Puni Māori for the upcoming year and the much anticipated May 2025 hui. Thanks to Kris Dempster for his feedback we will be coming together shortly to hui further.

Watch this space!

No reirā, Kia tau te mōuri tū, te mōuri ora ki te katoa,

Haumi e, hui e, tāiki e!

Whetū Fala

Toihau

Te Kōmiti Whakauru Māori

Ipurangi Aotearoa.

COUNCIL MEETING MINUTES

Status: [Draft to be ratified]

Date: 6 December 2024 / 9:00am

Present:
Stephen Judd (President), Anjum Rahman (Vice President),
Kate Pearce, Whetū Fala, Jeff Montgomery, Daniel Spector, Potaua Biasiny-Tule and Kris Dempster-Rivett.

In attendance:
InternetNZ: Vivien Maidaborn (Tumu Whakarae), Catherine Fenwick, Hinemaua Rikirangi, Rose Jamieson and Michael Elwood-Smith (Pou Ārahi | Council Secretary), Ta`ase Vaoga (Kaiwhakahaere Kohuki | Programme Manager)

Members: Diane Robinson

Apologies: Anthony Bow, Richard Hulse and Alpana Roy

Meeting opened: 9:50am

Section 1 - Meeting Preliminaries

1.1	**Council only (in committee)**
1.2	**Council and CE alone time (in committee)**
1.3	**Karakia, apologies** The President opened the meeting at 10:00am with Karakia and welcomed member Diane Robinson to observe the meeting. Apologies were received from: • Cr Bow, Cr Roy and Cr Hulse

1.4	**Agenda Review, Action Register, Interests Register**
	The Actions register was reviewed noting progress and completion of actions.
	AP25/23 Exploring options for displaying changes to the risk register. First stage completed, further development on hold due to other priorities.
	AP12/24 Strategy process is a paper in today's meeting.
	AP13/24. Council to write an annual letter of expectations of DNCL. In research phase.
	AP14/24. Criteria for deciding participation at International Internet governance events and who to send will be included with March 2025 budget approvals.
	AP17/24 and AP18/24. Independent advisors for constitutional advice for Council. Advisors are named in the Constitutional review update paper and meetings can be scheduled for Council as required.
	AP21/24. The process for appointing Fellows will be reviewed after the new Constitution is adopted.
	There were no updates made to the Interests Register.
	10:10am Member Diane Robinson left the meeting to allow Council to discuss confidential matters.

Section 2 - Chief Executive's Report

2.1	**Chief Executive's Report**
	The Chief Executive's Report was noted during Council and CE alone time.

Section 3 - Strategic Priorities and Discussion

3.1	**Constitutional Review Update (Confidential)**
	Ta`ase Vaoga, Kaiwhakahaere Kohuki | Programme Manager for the constitutional review project, presented the update.
	Ta`ase Vaoga noted that the Drafting Guidelines set out the key aspects and mechanics of the proposed new InternetNZ constitution, and will be used to write the revised constitution.

Ta`ase asked Council to consider if the;
- Drafting Guidelines are ready for public consultation, and if there are any
- Questions, comments or risks to be considered in the public consultation.

Council discussed aspects of the Drafting Guidelines and the governance and legal advice received, and were satisfied it is a comprehensive document ready to start conversations about the changes proposed in the constitution.

Council thanked the co-design group, recognising their significant role in preparing the Drafting Guidelines, and that it is a massive positive step forwards for the organisation.

RN86/24 That Council note the Drafting Guidelines are the instructions or requirements to be followed in the writing of the revised constitution. The Drafting Guidelines include information about changes and additions from the current constitution.

(President Judd / Vice President Rahman)
CARRIED U

RN87/24 That Council approve the readiness of the Drafting Guidelines for public consultation.

(President Judd / Cr Spector)
CARRIED U

Council discussed the membership consultation process on the Drafting Guidelines, noting that it includes public submissions from mid December 2024 to mid February 2025, and several facilitated online engagements starting mid January 2025.

Council noted that the timetable towards a Special General Meeting to approve the new Constitution is based on a smooth processing of feedback received. Council also recognised that if a significant matter is raised, further consultation may be required and this will alter the timeline. To be discussed at the February 2025 Council meeting.

Council delegated Cr Biasiny-Tule and Cr Spector to support planned engagements in Wellington, Auckland and online, with Cr Fala providing back up.

RN88/24 That Council approve the membership consultation process on the Drafting Guidelines.

(President Judd / Cr Spector)
CARRIED U

RN89/24 That Council support the Planned Engagements and the role of Councillors in them.

(President Judd / Cr Fala)
CARRIED U

RN90/24 That Council identify which Councillor/s are able to attend Planned Engagements as Council representative at each event.

The CE proposed a change to the final recommendation to reflect decisions:

RN91/24 That Council delegate the Governance Committee with Te Komiti Whakauru Māori to oversee the readiness of the new Constitution documentation and timeframe of the Special General Meeting.

(President Judd / Cr Rahman)
CARRIED U

Council acknowledged and thanked all the staff involved for the significant work in leading and facilitating the process to prepare a new constitution for the organisation.

The meeting was interrupted at 10:30am for a Fire drill and reconvened at 10:52am.

3.2	**NetHui review (Confidential)**

NetHui review (Confidential)

The CE introduced a paper reviewing the decision to postpone NetHui 2024, and the opportunities that have emerged for smaller regional events in 2025 - 2027 to build our community in an unconference format.

Council discussed the value of small regional events, the criteria for a successful unconference and noted that a NetHui Project Governance group has been formed.

RN92/24 That Council receive the review of the NetHui 2024 decision to postpone.

RN93/24 That Council approve the regional approach to exploring and developing NetHui events over 2025 - 2027.

(President Judd / Cr Fala)
CARRIED U

3.3   **Māori Internet Governance Forum**

Tumu Kaupapa Māori Hinemaua Rikirangi introduced a paper proposing a Māori Internet Governance Forum (MIGF) "by-Māori, for-Māori" hosted by Te Komiti Whakauru Māori in 2025.

A Māori IGF is an opportunity to bring Māori into the Internet Governance conversation and decision-making, and for Ipurangi Aotearoa to encourage indigenous voices in the various internet governance fora.

Te Komiti and people in the Māori tech community have expressed enthusiasm and excitement, and see a real opportunity to engage Māori about the Internet.

The plan is to hold the first Māori IGF on 13th & 14th May 2025 at Te Papa Te Huinga Centre;
- Day 1 focused on bringing Māori together to explore questions of the Internet of concern to Māori,
- Day 2 about activation to build capability and showcase the mahi of digital entrepreneurs and business evolution.

Council expressed enthusiasm for the Māori IGF, noting that the venue of Te Papa is a significant holder of taonga, and pushes our aspiration to be Te Tiriti centred.

RN94/24 That Council note the plans for a by-Māori, for-Māori Māori Internet Governance Forum (MIGF) hosted by Te Komiti Whakauru Māori.

(President Judd / Cr Fala)
CARRIED U

3.4	**2026-2031 Strategy development process**
	The CE introduced a paper to outline the process to follow for developing the next 5 year strategic plan 2026 to 2031.
	The process starts by clarifying our purpose and values aligned with Te Tiriti visioning. Expert facilitators will be engaged with TKT and then with staff and Council to provide a clear reference point.
	The process provides opportunity for DNC directors to engage with the strategy work, so as to build an integrated group strategy.
	As the strategic planning process continues with an environmental scan, scenario development and strategic development, there will be multiple opportunities for Council, DNC board, staff and members to engage.
	Council discussed the value of bringing in external facilitators Anne Patillo for strategic plan development and Amokura Consultants for Te Tiriti visioning who have the expertise and experience to help us build the foundational thinking and ensure alignment of Te Tiriti vision work with Strategy development.
	Council also considered the level of engagement with members and the potential impact of Constitution change.
	RN95/24 That Council endorse the strategy development process.
	RN96/24 That Council note we will engage an external provider to support our strategy development process.
	(President Judd / Cr Pearce) **CARRIED U**

Section 4 – Matters for Decision

4.1	**Skills and Diversity Matrix**
	Catherine Fenwick introduced the Skills & Diversity Matrix, a tool to assess and help strengthen the skills and diversity of Council in its governance role.
	Council discussed the weighting scale used to measure skills and diversity, and considered the value of introducing a more granular scale to aid the assessment.
	RN97/24 That Council agree to undertake the Skills and Diversity Survey prior to Council elections in July 2025.

RN98/24 That Council agree to any amendments to the Skills and Diversity Matrix to include the new Council members for the survey 2025.

(President Judd / Cr Spector)
CARRIED U

4.2	**Council Committees Chair and Terms of Reference**

Council reviewed the Council Committee Chairs and Terms of Reference.

Council noted that at the next review of the Terms of Reference, committees were encouraged to state quorum as a majority of committee members, rather than a specific number.

RN99/24 That Council approve the Chairs of Council Committees:

- .nz Advisory: Chair Alpana Roy
- Te Komiti Whakauru Māori: Chair Whetū Fala
- Audit and Risk: Chair Anjum Rahman
- Governance and CE Review: Chair Stephen Judd

RN100/24 That Council approve the Terms of Reference for the committees.

(President Judd / Vice President Rahman)
CARRIED U

Section 5 – Matters for Discussion

5.1	**President's Report**

President Judd reported on a series of valuable meetings that he, Vice President Rahman and the CE have held with Fellows and stakeholders including One.nz, NZTech, TUANZ, Netsafe, Free Speech Union, Telecommunications Forum.

5.2	**Product Standing Report** (Confidential)

Tim Johnson presented the Product Standing report, noting the launch of a new marketing campaign website designed to create leads for Registrars Jumpstarter.co.nz.

RN101/24 That Council receive the Product Standing Report.

(President Judd / Cr Spector)
CARRIED U

5.3 | **Report Back from Committees:**

5.4.1 Audit and Risk Committee (Chair, Vice President Rahman)

Vice President Rahman noted that the review of the Health, Safety and Wellbeing Policy includes a proposal to assess the competency of officers and Council members of the PCBU (person conducting a business or undertaking) in Health, Safety and Wellbeing policy and practices in order to build a development plan.

5.4.2 Governance & CE Review Committee (Chair, President Judd)

President Judd highlighted the Council Maramataka and workplan encouraging Councillors to prioritise participation at the strategy and training pre-meeting dates scheduled throughout the year.

Council discussed the merits of in-person and online meetings, noting that Council meetings are mostly hybrid and workshop sessions are often better in-person. For workshops to run effectively online, the Council will need to upskill in the use of online tools.

Council noted that an evaluation of board tools as an alternative to Diligent is in progress.

5.4.3 Te Komiti Whakauru Māori (Cr Fala)

Cr Fala reported on Te Komiti Whakauru Māori's mahi, outlining the focus on implementation of Ngā Pae and focus areas for 2025:

- **Iwi taketake ki te ao.** Developing a conversation in Aotearoa throughout Māori/iwi to seek interest in engagement with Internet governance and points where Māori/iwi would like to engage. The Māori IGF in May will kickstart this inquiry

- **Strengthening Māori, Iwi/Hapū strategic relationships.** Investment includes focussing on achieving outcomes for/with Māori, including collaborations with partner organisations. Create awareness, relationships and identify mutually beneficial opportunities with iwi/hapū.

- **Rangatahi Māori**. To explore the Internet governance networks and Fellowship opportunities for those of most benefit to rangatahi Māori. Identify internship/ career pathways with identified partner agencies.

- **Māori led Internet Governance Forum (IGF)** - May 2025. Māori led, Ipurangi Aotearoa support and partnership. Hosted by Te Komiti Whakauru Māori. Establish Māori interests and how Māori would like to be involved in the Internet, and Internet governance.

Te Komiti invites Council to be part of the implementation of Ngā Pae and the work in becoming Te Tiriti centric.

The CE noted that budget funds have been allocated for Ngā Pae and

	further budget allocations are anticipated to be included in the 2025/26 budget preparation. Council note and endorse support for recommendations from Te Komiti Whakauru Māori. The CE noted that this is the first report since Ngā Pae, the post election formation of Te Komiti, and development of the terms of reference and work programme. Acknowledgments were made to Te Komiti for the amount of work progressed over this period. **5.4.4 .nz Advisory Committee (Chair, Cr Roy)** The President noted that the .nz Advisory committee is scheduled to meet on 13 December 2024, and encourages Council to read the committee Conflicted domain names paper. **AP23/24** The President to schedule a Council pop up meeting to discuss the risk associated with Conflicted domain names if needed. **RN102/24** That Council receive the Report Back from Committees. (President Judd / Cr Pearce) **CARRIED U**
5.4	**Enterprise Risk Management Update** (Confidential) Council discussed new and emerging enterprise level risks. **RN103/24** That Council note the new and emerging risk. (President Judd / Cr Fala) **CARRIED U**

Section 6 - Consent Agenda

6.1	**Health, Safety and Wellbeing Update (Confidential)** Council discussed the Health, Safety and Wellbeing Policy review and updates, noting the obligation on Councillors and TKT, and the recommendation to undergo a self-assessment of capability to identify gaps and training required. **RN104/24** That Council note the plan to establish a baseline for next steps for officers to establish an understanding of current knowledge and plan a journey for development via assessment. **RN105/24** That Council approve the Health, Safety and Wellbeing Policy amended in line with feedback from the Audit and Risk Committee.

	RN106/24 That Council receive the quarterly Health, Safety and Wellbeing Report for Q3 2024/25 (part period). (President Judd / Cr Spector) **CARRIED U**
6.2	**Minutes of the previous meeting** Council requested a correction to the minutes as follows: 5.4.1 Audit and Risk Committee *The committee requested that Council have access to all policies.* **RN107/24** That Council approve the minutes of 11 October 2024 subject to amendment. (President Judd / Cr Pearce) **CARRIED U**
6.3	**Quarterly and Operational Reports**
6.3.1	**Group Financial Report** Catherine Fenwick noted that the funding report is now separated from operational reporting.
6.3.2	**Membership update** The President welcomed an increase in membership since the prior period.
6.3.3	**DNCL Quarterly Report** **RN108/24** That council receive the reports. (President Judd / Vice President Rahman) **CARRIED U**

Section 7 – Other Matters

7.1	**CONTINGENCY (for any overflow)**
7.3	**Matters for communication – key messages**
7.4	**General business**
7.5	**Meeting review**
7.6	**Meeting close (karakia or waiata)** Council closed the meeting with waita 'Tēnei a Ipurangi Aotearoa' at 2:30pm.

![internetnz]

QUARTERLY REPORTING

REPORT ON Q3 2024/25

Introduction from Tumu Whakarae

Kia ora,

Quarter 3 brings us to the end of 2024. The Group has been improving its work processes so we work together better on critical and strategic work, as well as improve how we prioritise work. In this report you will see the outcomes of this on .nz conflicted names, on the further development of Kauwaka 2025, and very importantly on the completion of development of the DNSSEC settings based on best practice.

JumpStarter was launched in this quarter and very initial response pre any marketing to drive traffic, was very positive. This marks the beginning of a much more proactive approach to telling the story of domain names and of .nz.

Te Tiriti o Waitangi was also a continuing focus with work across our Ngā Pae strategy on staff competency and confidence in Te Ao Māori, developing our vision for being Te Tiriti centered and Kauwaka 2025.

The Constitutional Review has continued to be a major focus with surveys and meetings for members as well as staff working on the development of the 'draft writing instructions' which were then published for member feedback.

We remain in action on Internet Governance matters both nationally and internationally with an increasing focus on WSIS+20.

InternetNZ Group have focussed strongly on delivery as the year draws to a close. We did make time however to meet together and plan our work for the 4th Quarter making it easy for people returning to work to get right into it.

Vivien Maidaborn
Tumu Whakarae | Chief Executive, **InternetNZ | Ipurangi Aotearoa**

Rei kura: treasured teeth — The focus of our action and mahi

Our plan for 2024-2025 includes seven key strategic goals. The status of our work is summarised below:

Goals and Value	Progress
Goal 1 — A **thriving .nz** operation that is **resilient** and **sustainable**	
InternetNZ provides .nz as a public good. Aotearoa New Zealand has a high-trust domain name service, and a well-functioning Internet as critical infrastructure. A thriving .nz provides funding to invest back into our communities so we support an Internet that benefits all. InternetNZ will increasingly be able to measure the impact its operation has on the climate.	The scheduled work to update DNSSEC settings in accordance with industry best practices was finished. This included aligning the algorithms used for DNSSEC signing with best practices, retiring SHA-1 based Delegation Signer records as per industry standards, and implementing new NSEC3 usage guidelines as per BCP 236 / RFC 9276. Further enhancements were made to ZSK and KSK rollover timings and TTLs. This additional planned work was part of the initiatives outlined in the previous quarter. This quarter the .nz Operations team began dedicating Fridays (with the exception of urgent operational needs) to focussing on technical debt, systems research and explorative collaborative development. Outside of technical debt reduction, team members have used this time to collaborate on evaluation, discovery and understanding of new platform technologies and operating methodologies relevant to future challenges and directions observed in the wider technical operations space. .nz rules A presentation on .nz rules was delivered, and two current .nz rules topic areas were workshopped (protection of te reo Māori principle, and focus areas for DNS Abuse Strategy) with Council in early December. Following consultation, the options for the .nz conflicted names process was presented to the .nz advisory committee. The committee endorsed an option to

Goals and Value	Progress
	take to Council in February. Implementation planning and communications have commenced.
Service availability	

	October	November	December
DNS	100%	100%	100%
Registry (EPP)	100%	100%	100%
Registry (Portal)	100%	100%	100%
WHOIS (Port 43)	100%	100%	100%

Goal 2 - **Revenue growth** year-on-year by:

- Increase registrar engagement to support competitive market
- Provide wholesale domain name services to two other registries

A focus on business growth through new services and stimulated growth will support InternetNZ's strategy and goals. Understanding the drivers of our business model and public impact funding enables InternetNZ's business model to be resilient and better able to respond to future changes.	In this quarter, InternetNZ launched a new educational project JumpStarter for people who plan to start a business or are at early stages of doing so. JumpStarter offers advice and guidance on key aspects of getting a business off the ground and centers a website and a domain name as key digital assets for a business. Moving forward, JumpStarter will be a tool to generate qualified leads for .nz registrars, and run scalable .nz campaigns and experiments.

Goals and Value	Progress
	The launch of the Registry Lock (Lite) add-on feature for .nz domains has been postponed. A new round of customer centric design improvements is currently underway. .kiwi customer support was fully onboarded this quarter, with the successful implementation of a Jira Service Desk to streamline and efficiently manage all incoming email inquiries.
Revenue Growth - Domains	

	Oct 23	Oct 24	Nov 23	Nov 24	Dec 23	Dec 24
Creates	7,033	8,442	8,312	8,266	6,219	6,174
Renews	55,295	55,672	59,881	55,416	37,709	37,132
Cancels	14,779	10,099	12,113	10,472	9,006	9,040
Uncancels	2,805	2,203	2,565	1,946	1,846	1,738
DUM*	747,930	751,388	746,636	751,084	745,623	749,898

*Domains Under Management

Goals and Value	Progress
Goal 3 - Centering Te Tiriti o Waitangi in InternetNZ	
InternetNZ strengthens Te Tiriti o Waitangi within our own Internet community and Internet governance.	<u>Ngā Pae : Te Tiriti Vision work</u> In this quarter we successfully appointed Te Amokura Consultant to help develop our Tiriti vision work through a panel selection process. Te Amokura, a Māori-owned consultancy, focuses on values and cultural perspectives. They understand Te Tiriti in organisational contexts and collaborate with businesses, government, NGOs, and

Goals and Value	Progress
InternetNZ's journey to being a Te Tiriti o Waitangi centric organisation is visible to our kaimahi, partners and Internet communities. Te Ao Māori perspectives increasingly inform our mahi. The comprehensive Te Tiriti Plan provides focus and definition of what Te Tiriti centred means for INZ Group in any particular year.	communities to create simple, innovative, and sustainable solutions to complex problems. Amokura began the project planning and design work for Te Tiriti visioning, in preparation for 2025 implementation. Cultural Capability : Building our Ipurangi Aotearoa Taonga App We are exploring strategies to deepen our engagement with Te Ao Māori by equipping our organisation with culturally competent tools. Ipurangi Aotearoa has partnered with a respected creative cultural digital agency, to develop a 'Taonga App' that will enhance our cultural capability and strengthen our connection to Māori culture. This is a key output of Ngā Pae and our cultural capability plan for 2025. Kauwaka te Ipurangi : Māori Internet Governance 2025 In October 2024 Te Komiti Whakauru agreed to host the first inaugural Māori Internet Governance Forum, later endorsed by Council in November 2024. This event is to be known as Kauwaka te Ipurangi | Māori Internet Governance Forum 2025 and will be hosted at Te Papa Museum, Te Huinga Centre on 13 - 14 May 2025. Planning is underway and continues to evolve as the event details take shape and are confirmed. Collation of key themes is unfolding as numerous, ongoing discussions take place both internally and externally, including with international partners and stakeholders. The hui themes and refinement will continue to take shape into early 2025.
Goal 4 - **New Zealand's voice is heard** and contributes to **good global Internet governance**	
A clear NZ perspective and narrative on Internet governance policy supports an open, free, secure and interoperable Internet because it's critical to	Internet Governance InternetNZ engaged in a number of Internet governance forums and meetings during the Quarter to support the multi-stakeholder Internet governance system, maintain

Goals and Value	Progress
Aotearoa's economic growth and social and cultural wellbeing. InternetNZ advocates for a single, global Internet and its multistakeholder governance. We work to model, defend and improve this model of Internet governance. InternetNZ participates in forums and processes to help shape an Internet that benefits all the people of Aotearoa. NZ's voice is informed by our Internet communities' perspectives. We are able to present their perspectives and our insights into national, regional, and international forums and meetings.	relationships with the international Internet community, and help shape the Internet's development for the benefit of Aotearoa and its people. This included (in person and virtual) attendance at ICANN81 and the Internet Governance Forum (IGF) 2024. Three staff attended Australian Internet Governance Forum (auIGF) at the end of October, and one spoke on a panel in support of multistakeholderism. In terms of our work to defend, evolve and strengthen multistakeholderism in decision-making and dialogues about the Internet, we turned our focus this Quarter from the Global Digital Compact process to the WSIS+20 process. We are engaging in that process as part of A Technical Community Coalition for Multistakeholderism (TCCM). We continue to be an active member of the Secretariat of the TCCM, and we were a key contributor to growing the coalition and undertaking its work during the Quarter. In October TCCM released a statement on Global Digital Compact (GDC) adoption, in November we organised and ran an in-person event for members in the sidelines of ICANN81 to discuss how we work as a coalition, and to form up a draft strategy and workplan for the TCCM as we approach WSIS+20 in 2025. In December, TCCM hosted a TCCM launch event at IGF 2024. InternetNZ spoke on a panel in support of multistakeholder Internet governance and the work of the TCCM this Quarter at the auIGF. We met with MBIE on their resourcing and support of internet governance particularly in multilateral government processes. NetHui 2025 Planning and engagement is underway for a series of smaller, more intimate 'NetHui' events in the latter half of 2025. We are currently working on the communications, locations for regional events, and connecting with partners. As we move into this phase of 'NetHui', it is vital that we craft an event which aligns with the needs and desires of our community and we are actively working to gather these whakaaro.

Goals and Value	Progress
Goal 5 - **Revitalised InternetNZ** through ● modernising our constitution ● refreshing our brand/identity ● Centering Te Tiriti	
Modernise the InternetNZ Constitution to reflect the legal requirements and being a Te Tiriti centric organisation InternetNZ and our environment has changed since 2019. We need a refreshed brand that represents us as a Te Tiriti - centric organisation.	<u>Constitution</u> In Q3, we undertook several engagements through surveys on online hui with members in relation to the proposals set out by the Codesign group. Additionally, the programme focused on the writing of the Drafting Guidelines which were released at the end of Q3 on Dec 18th. The Drafting Guidelines were developed with input from the co-design group, staff, Council members, and external experts. They reflect insights gathered from our members and the wider community and will guide us in writing the final constitution. While the guidelines don't detail every clause or word, they aim to address all essential points and changes needed. Also in Q3 staff developed and commenced a consultation process on the Drafting Guidelines to enable the proposed constitution to be drafted and ratification through a Special General Meeting or other process. <u>Strategy 2026-31</u> We worked on the high-level strategy approach and process in Q3, and this was approved by the Council in December. Expanding the planning process and timing of engagements and communications will commence in January.

Goals and Value	Progress
Goal 6 - The **role** of the Domain Name Commission is **valued by market participants**	
Registrars understand their obligations and implement best practices. Registrars are responsive to Domain Name Holder requests. Domain Name Holders are aware they can contact the Domain Name Commission with complaints and enquiries.	[Link to DNC Q3 Report](#)
Goal 7 - **Partnership and collaboration** with diverse communities for an Internet that benefits all of Aotearoa	
As a membership organisation InternetNZ continues to provide a number of avenues for membership to engage on accountability, strategy, public policy and key projects. InternetNZ builds strong reciprocal partnerships and relationships that support engagement with Māori communities and the Internet community. We ensure we have sustainable funding models into the future. Our Internet governance role is supported through community partnerships and grants, relationships and collaborations. We demonstrate InternetNZ's public good role through the sharing of insights, research, and case studies of impact.	<u>Membership engagement activities</u> We held two successful end of year stakeholder events in Auckland and Wellington that were well attended. These events also enabled input to our draft Goals for 2025/26. Further, opportunities to attend presentations on internet governance and the draft Constitution have also been offered. We delivered the Drupal 10 update for key membership platform - CiviCRM - completing work first proposed in 2019. Responding to membership feedback through the survey, a new membership newsletter has been developed to streamline the number of messages members receive from InternetNZ. Options to reintroduce member-to-member emails have been explored and in January we will commence initial implementation planning.

Goals and Value	Progress
	A revised Code of Conduct has also been drafted, and this will also support the Constitution review implementation.
	Funding
	This quarter most of the web accessibility grantees were completing their kaupapa. We held a session with those who received funding in this grants round to discuss lessons learnt and to enable them to network with one another with the aim of fostering an ecosystem of organisations.
	The majority of funding for this financial year has been allocated. We are on track to meet our funding to Māori entities by year end.
	Our participatory grant round with Tāiki E! Is continuing to develop with several components now complete or underway. We are planning an in-person engagement next quarter, and writing of a report outlining the process and lessons learnt. We are hopeful that the report will provide InternetNZ with experience in participatory funding that holds space for communities to lead, and how we work alongside communities in a more balanced and holistic manner.
	Community fund
	We commenced work on the options for a long-term sustainable community fund. And we will finalise the approach with options for approval as part of the March Budget discussions.
	Internet Insights survey
	The Internet Insights survey has been completed and we have received the report. It indicates similar trends to last year. We will likely release the report in the first week of March, and communications and media opportunities are underway.
	Public Policy agenda for 2025

Goals and Value	Progress
	Following workshopping with the Council in early December, we have developed communications on the chosen topic areas (digital equity, DNS/Cybersecurity, false information online, platform regulation). Work on false information online will commence in January, alongside planning for digital equity. Broadband Map We continued the new Broadband Map product strategy implementation. The map has fully transitioned to the Generate Team's care, who finished the data standardising process and Internet coverage data audit this Quarter.

Group financial statements

to the quarter ended 31 December 2024

Table of Contents

Introduction

Here is the Year to date to December report for InternetNZ Group for the 2024/2025 financial year. We continue our work on the funding model from quarters one and two and have prepared the financials in two separate areas.

1. Operational - Income Statement and Balance sheet
2. Funding Model - Income statement and Balance sheet.

The purpose of this is to show the position of both areas clearly and to also give the Council a full view of the financial position of InternetNZ group.

Due to rounding of cents, numbers presented throughout this report may not add up precisely to the totals provided in dollars.

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INZ Group Consolidated Income Statement - Operational

	Notes	Group YTD	Group Budget	+/- $	+/- %	Parent YTD	Parent Budget	+/- $	+/- %
		**Internet New Zealand Group Consolidated Income Statement Year to date (YTD) 31 December 2024**							
Income - Operating									
Registry Fees		10,078,737	10,147,435	(68,698)	-1%	10,078,737	10,147,435	(68,698)	-1%
Broadband Map		31,534	41,751	(10,217)	-24%	31,534	41,751	(10,217)	-24%
Sundry Income	1 (a)	120,530	535,345	(414,815)	-77%	325,645	738,152	(412,507)	-56%
Total Operating Income		**10,230,801**	**10,724,531**	**(493,730)**	**-5%**	**10,435,916**	**10,927,338**	**(491,422)**	**-4%**
Income - Investments									
Interest		171,036	270,290	(99,254)	-37%	148,913	248,060	(99,147)	-40%
Total Investment Income		**171,036**	**270,290**	**(99,254)**	**-37%**	**148,913**	**248,060**	**(99,147)**	**-40%**
Less Direct Expenses									
Domain Name Commission Fee	2 (a)	-	-	-	-	1,237,500	1,237,500	-	0%
.nz Costs		1,522,823	1,621,621	98,798	6%	1,522,823	1,621,621	98,798	6%
Other		57,081	63,360	6,279	10%	57,081	63,360	6,279	10%
Total Direct Expenses		**1,579,904**	**1,684,981**	**105,077**	**6%**	**2,817,404**	**2,922,481**	**105,077**	**4%**
Less Other Expenses									
Audit		2,605	-	(2,605)	-	2,605.00	-	(2,605)	-
Amortisation & Depreciation		249,646	268,455	18,809	7%	200,735	219,219	18,484	8%
Registrar Engagement		13,880	58,750	44,870	76%	8,379.78	48,750	40,370	-
Communications		43,145	47,691	4,546	10%	-	5,000	5,000	-
Community Engagement		241,953	669,631	427,678	64%	241,953	669,631	427,678	64%
Domain Name Commission		89,172	97,104	7,932	8%	-	-	-	-
Employment		5,741,906	5,866,523	124,617	2%	5,142,027	5,254,328	112,301	2%
Governance		277,359	337,303	59,944	18%	244,056	303,894	59,838	20%
International		292,417	288,784	(3,633)	-1%	245,490	240,993	(4,497)	-2%
Legal		69,875	51,750	(18,125)	-35%	42,966	24,750	(18,216)	-74%
Operational		1,393,687	1,526,926	133,240	9%	1,355,984	1,472,242	116,258	8%
Projects		-	-	-	0%	-	-	-	-
Security		2,138	67,050	64,913	97%	2,138	67,050	64,913	97%
Total Expenses		**8,417,782**	**9,279,967**	**862,185**	**9%**	**7,486,334**	**8,305,857**	**819,523**	**10%**
Net Operating Profit (Loss) Before Tax		**$404,151**	**$29,873**	**$374,278**	**1253%**	**$281,091**	**($52,940)**	**$334,031**	**-631%**

Notes:

The income and expenditure lines for the individual entities
Do not add to the Group totals due to the following intra-group entries being eliminated.
1 (a) GSE paid by DNCL ($233,915) to INZ
2 (a) The DNCL fee paid by INZ ($1,237,500) to DNCL.

Due to rounding of cents, numbers presented throughout this report may not add up precisely to the totals provided in dollars.

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INZ Group Consolidated Income Statement – Operational - By Function

	Notes	Group YTD	Group Budget	+/- $	+/- %	Parent YTD	Parent Budget	+/- $	+/- %
Internet New Zealand Group									
Consolidated Income Statement - Function Based									
Year to date (YTD) 31 December 2024									
Income - Operating									
Domain Name Commission - Sundry		50,923	53,333	(2,410)	-5%	-	-	-	-
Te Puni Whakawhanake Rawa (Customer and Product)		10,125,626	10,358,109	(232,483)	-2%	10,125,626	10,358,109	(232,483)	-2%
Te Puni Whiria (Public Impact)		72,547	335,019	(262,472)	-78%	86,722	349,194	(262,472)	-75%
Te Puni Raupa (Organisational Performance)		152,741	248,360	(95,619)	0%	372,481	468,095	(95,614)	-20%
Total Operating Income		**10,401,837**	**10,994,821**	**(592,984)**	**-5%**	**10,584,829**	**11,175,398**	**(590,569)**	**-5%**
Less Activity Expenditure									
Domain Name Commission	2 (a)	931,448	974,110	42,662	4%	-	-	-	-
Te Puni Whakawhanake Rawa (Customer and Product)	1 (a)	3,920,765	4,217,061	296,296	7%	5,158,265	5,454,561	296,296	5%
Te Puni Whiria (Public Impact)	3 (a)	1,759,624	2,206,517	446,893	20%	1,759,624	2,206,517	446,893	20%
Te Puni Māori		485,163	490,149	4,986	1%	485,163	490,149	4,986	1%
Te Puni Raupa (Organisational Performance)		2,900,685	3,077,111	176,426	6%	2,900,685	3,077,111	176,426	6%
Total Expenses		**9,997,686**	**10,964,948**	**967,262**	**9%**	**10,303,738**	**11,228,338**	**924,600**	**8%**
Net Operating Profit (Loss) Before Tax		**$404,151**	**$29,873**	**$374,278**	**1253%**	**$281,091**	**($52,940)**	**$334,031**	**-631%**

Notes:

The income and expenditure lines for the individual entities

Do not add to the Group totals due to the following intra-group entries being eliminated.

1 (a) GSE paid by DNCL ($233,915) to INZ

2 (a) The DNCL fee paid by INZ ($1,237,500) to DNCL. Funding

3 (a) Te Puni Whiria - Funding is now reported separately below

Due to rounding of cents, numbers presented throughout this report may not add up precisely to the totals provided in dollars.

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INZ Consolidated Movements in Equity – Operational

Internet New Zealand Group Statement of Movements in Equity Year to date (YTD) 31 December 2024			
	GROUP	**INZ**	**DNCL**
Equity at start of period			
Opening Retained Earnings	931,375	545,528	385,847
Shares Subscribed	-	-	580,000
	931,375	545,528	965,847
Net Profit (Loss) After Tax	404,152	281,091	123,061
Equity at end of period	**$1,335,527**	**$826,619**	**$1,088,907**

Notes:

4 (a) As we have ring fenced $11m from INZ retained earnings to sustain a new funding model that will assist in sustaining future funding and we have decided to report funding separately from INZ Operational activities. Funding reports are on page 8 of this report.

Due to this decision the INZ Operating Retained Earnings reduced by $10,974,161, being the amount now reported under the funding retained earnings. INZ Operating retained earnings opening balance reduced to $545,528.

This change is also reflected in the Balance Sheet on the following page, which excludes the managed funds and funding.

Due to rounding of cents, numbers presented throughout this report may not add up precisely to the totals provided in dollars.

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INZ Consolidated Balance Sheet – Operational

	Notes	**Internet New Zealand Group** **Balance Sheet** **As at 31 December 2024**		
	Notes	**GROUP**	**INZ**	**DNCL**
Current Assets				
Cash and Cash Equivalents		8,599,083	7,519,918	1,079,165
Managed Funds		-	-	-
Other Current Assets		1,234,612	1,193,166	41,446
Total Current Assets		9,833,694	8,713,084	1,120,610
Non-current Assets				
Property, Equipment & Software		3,090,868	2,719,179	371,690
less: Accumulated Depreciation		(1,367,356)	(1,107,433)	(259,923)
Intangible Assets		4,085,921	4,085,921	-
less: Amortisation		(1,594,647)	(1,594,647)	-
Investments		-	-	-
Shares and Loans	5 (a)	-	580,000	-
Total Assets		14,048,482	13,396,104	1,232,377
Less Liabilities:				
Deferred Income		11,429,194	11,429,194	-
Trade and Other Payables		1,283,762	1,140,291	143,470
Total Liabilities		12,712,955	12,569,485	143,470
Net Assets		**$1,335,527**	**$826,619**	**$1,088,907**
Represented By:				
Current Year Earnings		404,152	281,091	123,061
Retained Earnings	4 (a)	931,375	545,528	385,847
Share Capital	5 (a)	-	-	580,000
Total Equity		**$1,335,527**	**$826,619**	**$1,088,907**

Notes:
The following items have been removed upon consolidation.
5 (a) Share in DNCL wholly owned by InternetNZ.
Share subscription with respect to shares issued to InternetNZ by DNCL

Due to rounding of cents, numbers presented throughout this report may not add up precisely to the totals provided in dollars.

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Outlined below is a summary of each function.

Te Puni Whakawhanake Rawa/ Customer and Product

- Running of the .nz registry and Broadband Map services.
- Data insights and analytics
- IT infrastructure and product technology

Te Puni Whiria/Public Impact

- Public policy, internet governance, including international
- Community Engagement, including membership, Communications – External and brand and Events Management

Te Puni Māori

- Māori sector partnership and relationships
- Rautaki Māori
- Māori cultural intelligence and cultural capability

Te Puni Raupa/Organisation Performance

- Governance, Strategy, planning, and performance.
- Security, compliance (including legal) and Privacy.
- HR and Finance, Technology Strategy, and Internal IT

Due to rounding of cents, numbers presented throughout this report may not add up precisely to the totals provided in dollars.

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Summary reporting by functional areas of expenditure - Operational

INZ Group Revenue Analysis to the Period ending 31 December 2024

Consolidated Revenue	Actual	Budget	Variance	% of Total Sales
Registry Fees	10,078,737	10,147,435	(68,698)	96.9%
BBM	31,534	41,751	(10,217)	0.3%
Sundry - Membership	2,773	4,560	(1,787)	0.0%
Sundry - Misc.	288,793	801,075	(512,282)	2.8%
Total Operating Revenue	**10,401,837**	**10,994,821**	**(592,984)**	**100%**

- The accounts report Total Operating revenue of $10,401,837 YTD December, up by $81,569 from the same period last year. Revenue from Registry fees has declined by $68k but overall, our operating revenue has increased. This includes $171k of interest from this financial year.

- Several key factors have contributed to the year-to-date negative variance of $592,000. Notably, the Nethui project has been postponed, and we had budgeted $260,000 for it. Other contributing factors include $10,000 for Broadband Map funding, $111,000 for the .tk project (which has not materialized due to delays), $12,000 for the Registry lock, and $30,000 for ComCom.

INZ Group Expenditure Analysis by Function to the Period ending 31 December 2024

Consolidated Expenditure by Function	Actual	Budget	Variance	% of Total Expenditure
Domain Name Commission (a) 1	931,448	974,110	42,662	9.3%
Te Puni Whakawhanake Rawa/Cust & Prod	3,920,765	4,217,061	296,296	39.2%
Te Puni Whiria/Public Impact	1,759,624	2,206,517	446,893	17.6%
Te Puni Maori	485,163	490,149	4,986	4.9%
Te Puni Raupa/Organisational Performance	2,900,685	3,077,111	176,426	29.0%
Total Operating Expenditure	**9,997,686**	**10,964,948**	**967,262**	**100.0%**

Notes:

DNCL expenditure excludes
1 (a) GSE paid by DNCL ($233,915) to INZ

Underspend variances arise from several factors, with key contributor being Nethui at $390k (postponed). Additionally, delays in Marketing and Registrar Engagement have resulted in phasing variance of $122k, while HSM IRS costs also contributed $91k to this phasing. The remaining underspent amounts attributed to additional savings in other areas.

Due to rounding of cents, numbers presented throughout this report may not add up precisely to the totals provided in dollars.

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INZ Group Investments as of 31 December 2024 (Operational)

The chart below shows the percentage spread of INZ Operating funds invested **($6,415,943.91)** across all institutions as of 31 December 2024.
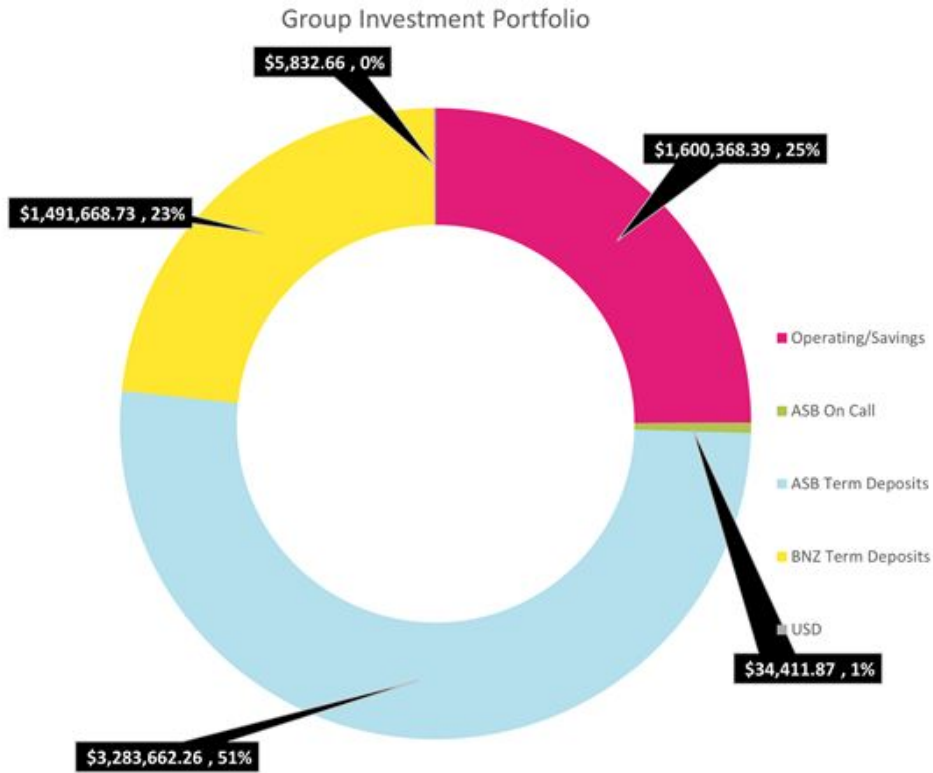
Group Investment Portfolio

$5,832.66 , 0%

$1,600,368.39 , 25%

$1,491,668.73 , 23%

- Operating/Savings
- ASB On Call
- ASB Term Deposits
- BNZ Term Deposits
- USD

$34,411.87 , 1%

$3,283,662.26 , 51%

Due to rounding of cents, numbers presented throughout this report may not add up precisely to the totals provided in dollars.

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Reporting on New Funding Model

To ensure funding for public impact, a fund has been created where interest generated from the fund will support public impact grants and strategic partnerships.

Approved budget included:

- Setting the size of the initial fund contribution at $11M,
- Setting public impact funding for 2024/25 at $1M.

Ring-fencing the funds within the Balance Sheet was introduced to formally reserve the Funds. The following reporting provides transparency of the ring-fenced funding performance YTD December.

Due to rounding of cents, numbers presented throughout this report may not add up precisely to the totals provided in dollars.

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Funding Reporting

INZ Funding Income Statement

INZ Funding Profit & Loss	Actual	Budget	Variance	%
Interest Received	204,028	205,000	(972)	-0.5%
Fair Value Gains/(Losses) on Managed Funds	339,020	340,000	(980)	-0.3%
Total Funding Investment Returns	**543,049**	**545,000**	**(1,951)**	-0.4%
Funding Rounds	302,022	300,000	(2,022)	-0.7%
Strategic Partners	326,000	250,000	(76,000)	-30.4%
Total Funding Expenditure	**628,022**	**550,000**	**(78,022)**	-14.2%
Net Funding Profit (Loss)	**(84,973)**	**(5,000)**	**(79,973)**	1599.5%

INZ Funding Movements in Equity

Internet New Zealand
Statement of Movements in Equity – Funding
Year to date (YTD) 31 December 2024

	2024
Equity at start of period	
Opening Retained Earnings	10,974,161
	10,974,161
Net Profit (Loss) After Tax	(84,973)
Equity at end of period	**$10,889,188**

Due to rounding of cents, numbers presented throughout this report may not add up precisely to the totals provided in dollars.
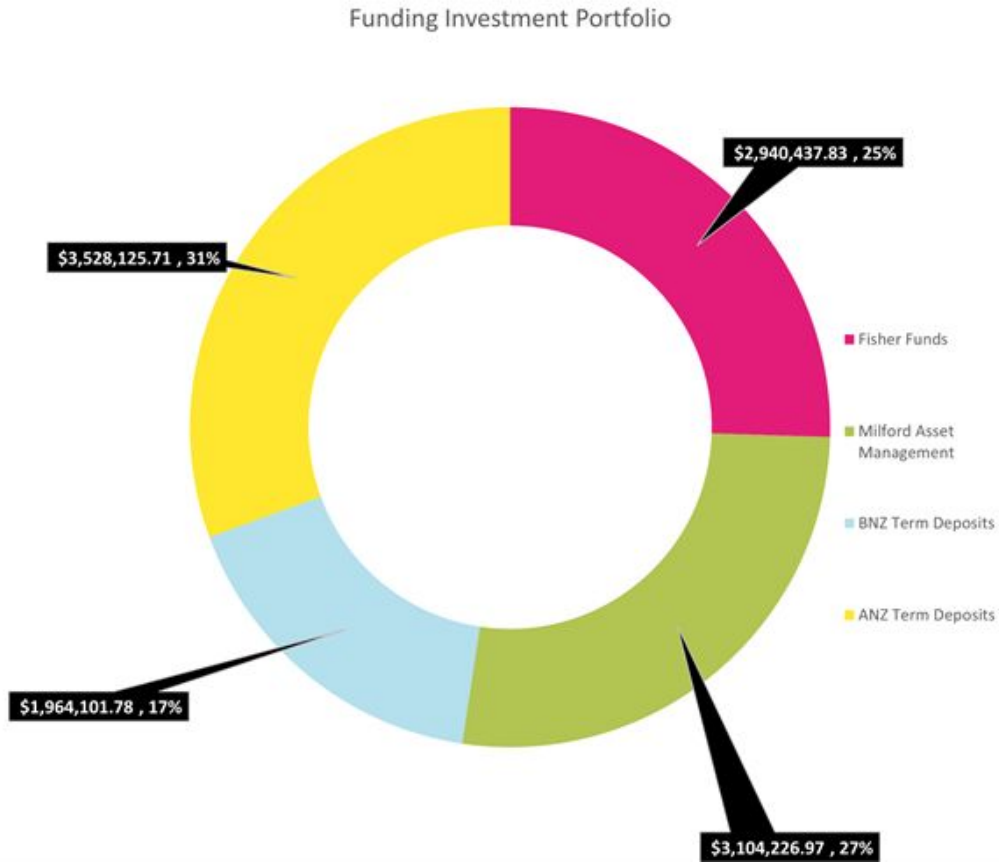
INZ Funding Balance Sheet

Internet New Zealand

Funding Balance Sheet

As at 31 December 2024

	INZ
Current Assets	
Cash and Cash Equivalents	4,844,523
Managed Funds	6,044,665
Total Current Assets	10,889,188
Non-current Assets	
Investments	-
Total Assets	10,889,188
Less Liabilities:	
Trade and Other Payables	-
Total Liabilities	-
Net Assets	**$10,889,188**
Represented By:	
Current Year Earnings	(84,973)
Retained Earnings	10,974,161
Total Equity	**$10,889,188**

Due to rounding of cents, numbers presented throughout this report may not add up precisely to the totals provided in dollars.

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INZ Funding Investments as of 31 December 2024

The chart below shows the percentage spread of funds invested ($10,889,188) across all institutions as of 31 December 2024.

Funding Investment Portfolio

$2,940,437.83 , 25%

$3,528,125.71 , 31%

$1,964,101.78 , 17%

$3,104,226.97 , 27%

- Fisher Funds
- Milford Asset Management
- BNZ Term Deposits
- ANZ Term Deposits

Due to rounding of cents, numbers presented throughout this report may not add up precisely to the totals provided in dollars.

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COUNCIL MEETING - February 2025

Membership Report

ITEM NO:
AUTHOR: Vivien Maidaborn, Tumu Whakarae
FOR: Council
PURPOSE: Progress and work for membership of InternetNZ
DATE WRITTEN: 5 Feb 2025

Recommendation

THAT Council **note** the new members.

Executive Summary

Current membership (at 5 Feb)

	31 Mar 2024	30 Jun 2024	31 Aug 2024	30 Sep 2024	28 Nov 2024	5 Feb 2025
Fellows	38	38	39	39	39	**39**
Individual	321	265	282	284	296	**305**
Individual Plus	9	9	7	7	7	**7**
Small organisation	15	16	17	19	21	**21**
Large organisation	1	0	0	0	0	**0**
Total Membership	384	327	345	349	363	**372**

Since the last meeting, we have received 9 new membership applications for Individual membership applications.

Page 1 of 2

Items to Note

Activities to support membership engagement
Since the last report in December 2024, we have:

- Engagement on the constitutional review has been a top priority, with members being invited to provide feedback through a series of both online and in person hui
- The public policy agenda has been circulated to members for their feedback.
- Options to reintroduce member-to-member emails have been explored and in January we will commence initial implementation planning.

![domain name commission nz logo]

1 February 2025

The President
InternetNZ

Via email president@internetnz.net.nz

Dear Stephen

Quarter three Report: 1 October 2024 – 31 December 2024.

This report is for the three months **1 October 2024 – 31 December 2024.** (Q3). It includes the Domain Name Commission Ltd (DNC) quarterly Profit and Loss Statement and a summary of some of the key activities the DNC have focused on.
Financials

At the end of Q3, we had a net surplus of $15,347 (including investment activities) compared to the budgeted surplus of $799. This is largely due to employment-related expenses being under budget by $22,000.

Year-to-date, the result is a surplus of $123,061 (including investment activities) compared to a surplus budget of $82,804 a positive variance of $40,257.

Summary of DNC's performance of functions under the Operating Agreement:

Dispute Resolution Service

The table below shows the number of new .nz domain name disputes that were submitted during Q3. It also provides a comparison with the number of Mediations and Expert Decisions issued over the previous four quarters.

	Q3 '23	Q4 '24	Q1 '24	Q2'24	Q3'24
DRS Complaints Filed	17	6	10	10	12
Mediations commenced	3	0	1	2	0
Mediation - Settlement	0	0	0	1	0
Mediation - No settlement	3	0	1	1	0
Expert Decisions Issued	7	3	0	4	1
Total disputes suspended due to court proceedings	-	-	5	5	4

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Note: Mediations are the total number commenced that month. Settlement/No settlement relates to mediations that have concluded that month (potentially started the month prior). Expert Determinations are reported in the table when the decision is issued to the parties.

New Zealand Dispute Resolution Service Centre started administering the DRS from 1 October 2024 and is pleased with the smooth transition from DNC. Of the 12 new complaints filed, 7 were for expert determination and 5 for mediation. While it's early days under the new scheme rules, it appears claimants are preferring to pay for an expert determination rather than initially attempting mediation, which DNC funds.

Registrar Authorisations

	Q1	Q2	Q3
Enquiries for Authorisation	3	2	2
Application Received and under assessment	2	2	0
Application Approved (authorised)	1	0	0
Application Declined	1	1	0
Applications Withdrawn	0	0	1

The DNC received two enquiries regarding the authorisation process in Q3 and the DNC walked them through the application process. One application was withdrawn in Q3 as the applicant indicated its parent company would apply instead in 2025.

Customer Service/ Enquiry Management

The DNC classifies complaints or reports from the public into three categories: enquiries, issues and investigations depending on the priority, level of complexity, resourcing and likely time required to resolve the matter.

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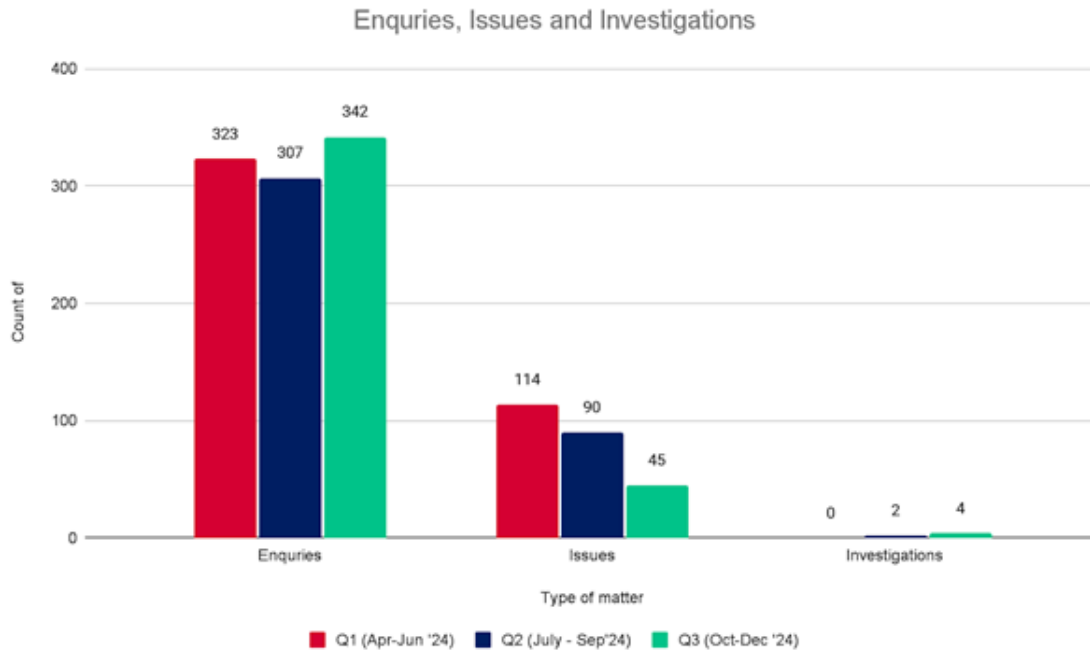
Note: The graph above shows how many of each category of case was created during Q1-Q3.

Q3 saw an increase on both Q1 and Q2 in the number of enquiries received with no particular theme standing out and a decrease in the number of issues reported.

As of the end of Q3, the DNC has 13 open investigations. DNC also sanctioned a Registrar with a Formal Warning (private) for breaches of clause 7.2.1 of the Authorisation Agreement and clause 8.1.3b of the .nz Rules as a result of a technical failure which led to its domain name holders' websites and emails not working. We determined not to publish the name of the Registrar as this was a first offence and the Registrar fully cooperated with the DNC throughout the investigation. In addition, the Registrar had gone some way to attempt to prevent the risk of a single point of failure albeit the controls were misconfigured and inadequate.

Compliance Activities: Domain Name Registration Data Validation

New Proactive Monitoring Tool.

The DNC, with the assistance of InternetNZ, has developed a Domain Registration Threat Intelligence tool that processes new .nz registrations and attempts to assess the likelihood of misuse. The tool aims to identify key factors relevant to New

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Zealand, such as brand or government impersonation, phishing or scam-related terms, and deceptive domain structures such as typosquatting[1] and homoglyphs[2].

The DNC then attempts to validate the registration details and verify the identity of the domain name holder of the 'flagged' domain names via its data validation process. 100% of the proactively flagged domain names processed through the data validation tool in Q3 were suspended as the domain name holders did not validate registration details.

The graph below shows the percentage of proactively 'flagged' domains compared with referrals received from external parties. The reporting tool became operational partway through November, which is reflected in the increase in reports in December.

Early indications are that this tool appears to be flagging domains that are likely malicious given the number of suspensions. This tool will enable DNC to disrupt potential harm very early in the lifecycle of a domain name.


External Reports vs Proactive Monitoring

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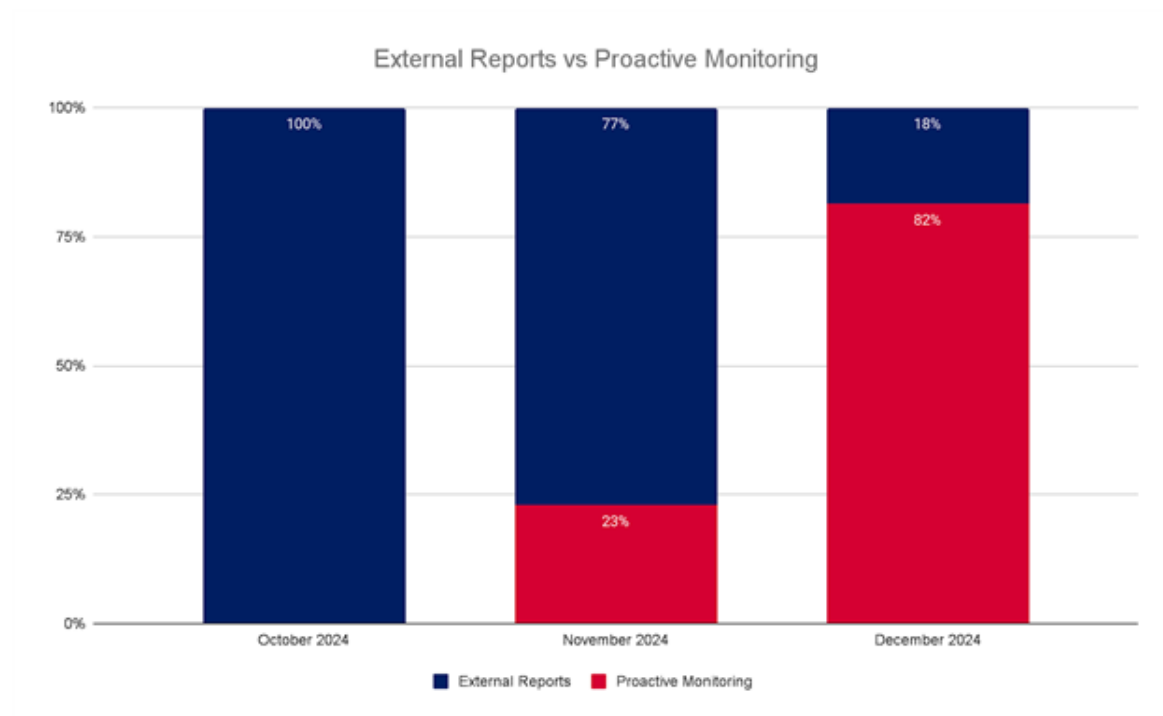
[1] registering domain names with deliberately misspelled names of well-known websites
[2] characters that resemble each other, such as the letter O and zero ('0').

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Type of Abuse.

Note: The graph below shows the classification of suspected abuse by type of harm. The four categories are content, infrastructure, registration and other.
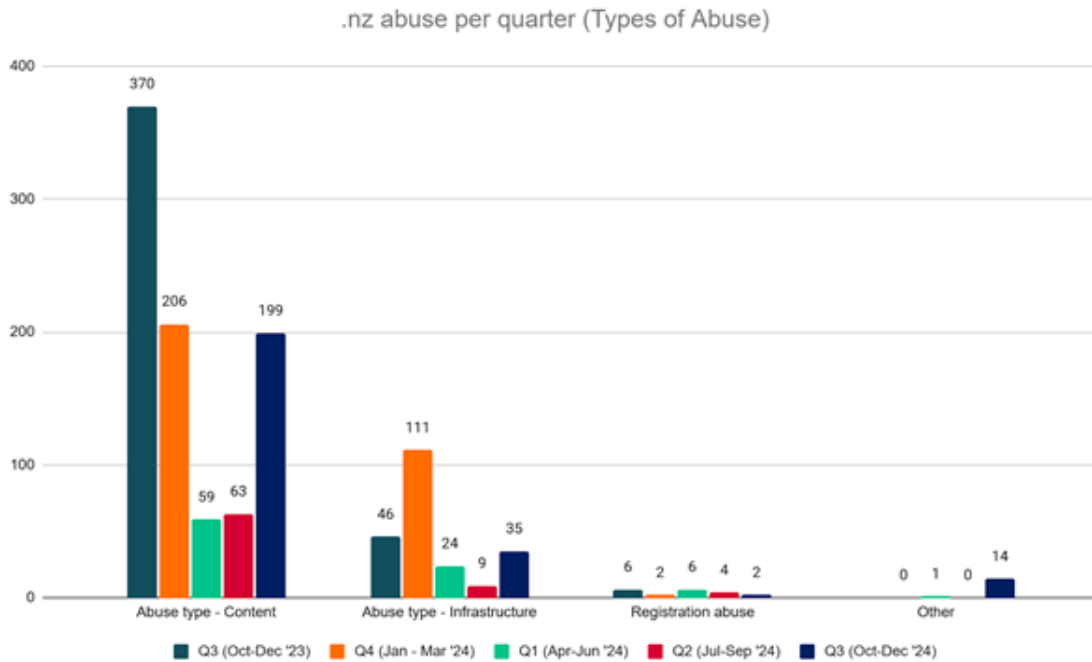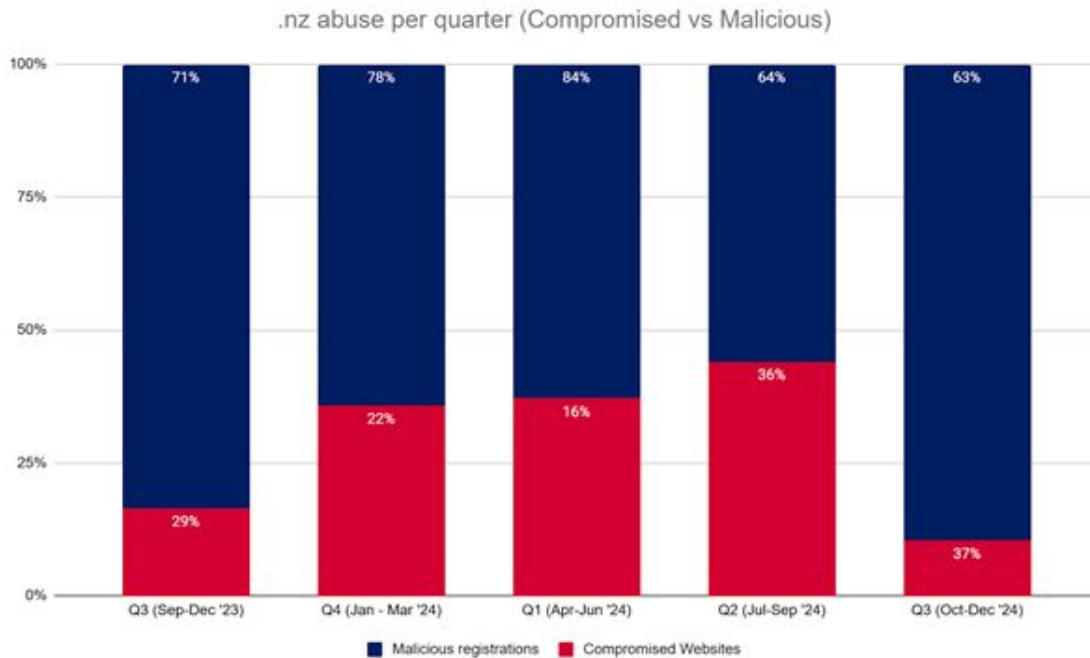

Q3 saw an increase in the amount of content-related abuse. This was largely due to the proactive identification of 168 domain names referred by the tool.

The increase in the 'other' category was due to a number of high-risk domain names identified by the tool. This included 5 government impersonation domain names and 4 registrations that followed a previous pattern of alleged malicious use.

Compromised vs Malicious Registrations:

The DNC classifies reports of alleged malicious domain names into either "Malicious registrations" or "Compromised Websites"[3]

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[3] https://netbeacon.org/best-practices-identification-mitigation-of-dns-abuse/

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.nz abuse per quarter (Compromised vs Malicious)

The significant increase in malicious registrations vs compromised websites was due to the referrals from the new tool. DNC anticipates this will likely continue to increase as the tool is reviewed and refined over time.

Other Activities

Podcast: Radio New Zealand: The Detail
The Commissioner was interviewed by RNZ (along with Netsafe) for an episode called *'New research identifies a surge in fake online shops scamming Kiwis out of pocket in the lead up to Christmas'*. The host looked at the issue of scammers getting better and shoppers increasingly falling for fake online selling sites on .nz and .co.nz domain names as it becomes harder to tell what's real and what's not. You can listen to the podcast here:

https://www.rnz.co.nz/programmes/the-detail/story/2018967256/christmas-red-flags-for-online-shoppers

Internet Corporation for Assigned Names and Numbers (ICANN81)
The Commissioner and Head of Technical and Relationships attended ICANN81 in Istanbul, Türkiye, as well as ccNSO Domain Name Abuse Standing Committee workshops and a half-day cyber incident training workshop prior to the main sessions. This provided an opportunity to meet and work with peer TLDs and also meet with some of our .nz Registrars based overseas.

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Yours sincerely

Vivien Maidaborn
Chair, Domain Name Commission

Schedule 1

Profit and Loss
Domain Name Commission Limited
For the 3 months ended 31 December 2024

Account	Q3 Actual 2024	Q3 Bud 2024	Q3 Var $	YTD Actuals 2024	YTD Budget 2024	YTD Variance 2024	Budget 2024-2025	Remaining Budget
Trading Income								
Authorisation Fees	3,000	3,000	0	12,000	15,000	(3,000)	18,000	6,000
Income - DRS Complaint Fees	2,000	2,000	0	16,000	16,000	0	16,000	0
Management Fees	412,500	412,500	0	1,237,500	1,237,500	0	1,650,000	412,500
Total Trading Income	**417,500**	**417,500**	**0**	**1,265,500**	**1,268,500**	**(3,000)**	**1,684,000**	**418,500**
Other Income								
Sundry Income	0	103	(103)	800	103	697	103	(697)
Total Other Income	**0**	**103**	**(103)**	**800**	**103**	**697**	**103**	**(697)**
Total Other Income								
Total Income	**417,500**	**417,603**	**(103)**	**1,266,300**	**1,268,603**	**(2,303)**	**1,684,103**	**417,803**
Expenses								
Employment	212,320	234,387	(22,067)	599,879	612,195	(12,316)	833,418	233,539
Operating	100,989	97,218	3,771	298,526	315,603	(17,077)	459,934	161,408
Governance	15,177	10,736	4,441	33,303	33,409	(106)	52,975	19,672
International	27,134	27,500	(366)	37,490	38,500	(1,011)	66,000	28,511
Communications	14,670	13,806	864	43,145	42,691	454	56,057	12,912
Dispute Resolution Service	21,381	19,381	2,000	46,643	48,644	(2,001)	87,527	40,884
Compliance	16,537	15,579	958	51,876	57,651	(5,775)	101,682	49,806
Moderators	0	0	0	90	100	(10)	23,300	23,210
Projects	(4,500)	0	(4,500)	5,500	10,000	(4,500)	20,000	14,500
Depreciation	16,142	16,212	(70)	48,911	49,236	(325)	65,448	16,537
Total Expenses	**419,851**	**434,819**	**(14,968)**	**1,165,362**	**1,208,029**	**(42,667)**	**1,766,341**	**600,979**
Net Profit	**(2,351)**	**(17,216)**	**14,865**	**100,938**	**60,574**	**40,364**	**(82,238)**	**(183,176)**
Investment Activities								
Interest Income	17,699	18,015	(316)	22,020	22,230	(210)	40,000	17,980
Loss/Gain on Foreign Exchange	0	0	0	103	0	103	0	(103)
Total Investment Activities	**17,699**	**18,015**	**(316)**	**22,123**	**22,230**	**(107)**	**40,000**	**17,877**
Total Surplus/Deficit	**15,347**	**799**	**14,548**	**123,061**	**82,804**	**40,257**	**(42,238)**	**(165,299)**

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