



Group financial statements

For the quarter ended 30 September 2019

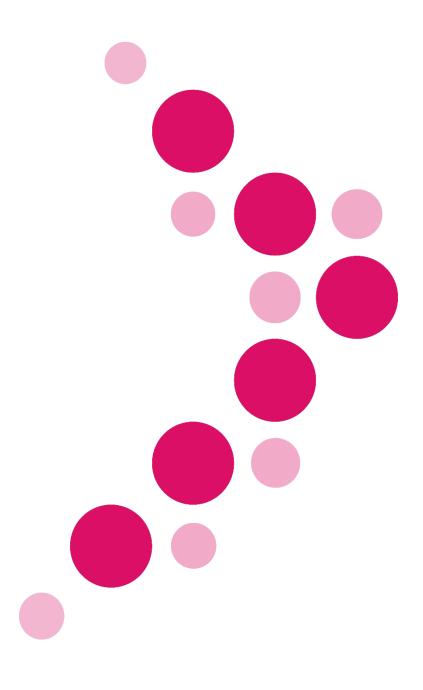


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Internet New Zealand Group Consolidated Income Statement For the Quarter Ended 30 September 2019

| | Gro | up | INZ | | DNCL | |
|------------------------------|-----------|-----------|-----------|---------------|-----------|----------|
| | Qtr | YTD | Qtr | YTD | Qtr | YTD |
| Income | | | | | | |
| Registry Fees | 2,668,646 | 5,380,143 | 2,668,646 | 5,380,143 | - | - |
| Broadband Map | 13,577 | 23,302 | 13,577 | 23,302 | _ | - |
| Management Fees | - | - | - | - | 335,001 | 670,002 |
| Interest Received | 87,012 | 153,644 | 81,948 | 148,475 | 5,064 | 5,169 |
| Managed Funds Income | 101,029 | 223,492 | 101,029 | 223,492 | - | - |
| Sundry Income | 130,644 | 200,854 | 115,035 | 178,245 | 15,609 | 22,609 |
| | | | | | | |
| Total Income | 3,000,908 | 5,981,435 | 2,980,236 | 5,953,658 | 355,673 | 697,779 |
| Lasa Dinast Francis | | | | | | |
| Less Direct Expenses | | | 225 001 | 670.000 | | |
| DNC Fee | 142.070 | - 070 400 | 335,001 | 670,002 | - | - |
| .nz Costs | 143,672 | 279,406 | 143,672 | 279,406 | - | - |
| Other IT | 53,280 | 108,587 | 53,280 | 108,587 | - | - |
| Total Direct Expenses | 196,952 | 387,992 | 531,953 | 1,057,994 | - | - |
| | | | | | | |
| Less Other Expenses | | 507 | | 10 | | 407 |
| Audit Costs | - | 527 | - 70.740 | 40 | - | 487 |
| Governance Costs | 85,924 | 112,938 | 78,749 | 98,588 | 7,175 | 14,350 |
| International Travel | 45,321 | 155,151 | 37,355 | 110,338 | 7,965 | 44,813 |
| International Membership | - | 4,011 | - | 3,282 | - | 729 |
| Community Investment | 282,027 | 426,013 | 255,178 | 399,164 | 26,849 | 26,849 |
| Legal Fees | 112,838 | 182,243 | 7,330 | 38,507 | 105,508 | 143,737 |
| Office Costs | 347,045 | 662,278 | 275,955 | 524,897 | 71,090 | 137,380 |
| Employment Costs | 1,374,522 | 2,624,880 | 1,261,757 | 2,405,217 | 112,765 | 219,663 |
| Other Operating Expenses | 207,205 | 436,884 | 178,991 | 386,633 | 28,214 | 50,252 |
| Other Comprehensive Items | - | - | - | = | - | - |
| Total Expenses | 2,454,882 | 4,604,925 | 2,095,315 | 3,966,665 | 359,566 | 638,260 |
| | | | _,, | 2,2 2 2,3 2 2 | | · |
| Net Profit (Loss) Before Tax | \$349,074 | \$988,518 | \$352,967 | \$928,998 | (\$3,893) | \$59,519 |
| Less Provision for Tax | - | - | - | - | - | - |
| Net Profit (Loss) After Tax | \$349,074 | \$988,518 | \$352,967 | \$928,998 | (\$3,893) | \$59,519 |

Notes:

The income and expenditure lines for the individual entities do not add to the Group totals due to the following intra-group entries being eliminated.

- 1. GSE paid by DNCL to INZ
- 2. The DNCL fee paid by INZ to DNCL
- 3.DNCL Legal fees, previously classified as Other Comprehensive Items, is now re-classified as Legal Expenses.

Internet New Zealand Group Consolidated Income Statement - Activity Based For the Quarter Ended 30 September 2019

| | Group | | INZ | | DNCL | |
|------------------------------|-----------|-----------|-----------|-----------|-----------|----------|
| | Qtr | YTD | Qtr | YTD | Qtr | YTD |
| Income | | | | | | |
| Registry Fees | 2,668,646 | 5,380,143 | 2,668,646 | 5,380,143 | - | - |
| Broadband Map | 13,577 | 23,302 | 13,577 | 23,302 | - | - |
| Management Fees | - | - | - | - | 335,001 | 670,002 |
| Interest Received | 87,012 | 153,644 | 81,948 | 148,476 | 5,064 | 5,169 |
| Managed Funds Income | 101,029 | 223,492 | 101,029 | 223,492 | - | - |
| Sundry Income | 73,836 | 144,046 | 115,035 | 178,245 | 15,609 | 22,609 |
| | | | | | | |
| Total Income | 2,944,099 | 5,924,627 | 2,980,236 | 5,953,658 | 355,673 | 697,779 |
| Less Activity Expenditure | | | | | | |
| Policy | 276,648 | 566,292 | 276,648 | 566,292 | _ | _ |
| Outreach & Engagement | , | , | , | , | | |
| Funding | 147,566 | 244,687 | 147,566 | 244,687 | - | - |
| Communications | 150,533 | 285,857 | 150,533 | 285,857 | - | - |
| Engagement | 165,452 | 234,312 | 165,452 | 234,312 | - | - |
| .nz Operations | 434,624 | 819,081 | 510,221 | 1,018,262 | 316,212 | 527,629 |
| Commercial | 199,784 | 374,589 | 199,784 | 374,589 | - | - |
| Broadband | 21,732 | 39,732 | 21,732 | 39,732 | - | - |
| Technology Services | 451,820 | 912,194 | 451,820 | 912,194 | - | - |
| Technical Research | 151,477 | 284,235 | 151,477 | 284,235 | - | - |
| International Engagement | 96,766 | 285,085 | 88,801 | 239,543 | 7,965 | 45,542 |
| Org. Services, Gov. & Sec. | 329,219 | 647,755 | 322,044 | 632,918 | 7,175 | 14,837 |
| Other Operating Expenses | 169,406 | 242,290 | 141,192 | 192,038 | 28,214 | 50,252 |
| Other Comprehensive Items | - | - | - | - | - | - |
| Total Expenses | 2,595,025 | 4,936,109 | 2,627,268 | 5,024,659 | 359,566 | 638,260 |
| | | | | | | |
| Net Profit (Loss) Before Tax | \$349,074 | \$988,518 | \$352,967 | \$928,998 | (\$3,893) | \$59,519 |
| Less Provision for Tax | - | - | - | - | - | - |
| Net Profit (Loss) After Tax | \$349,074 | \$988,518 | \$352,967 | \$928,998 | (\$3,893) | \$59,519 |

Notes:

The income and expenditure lines for the individual entities

do not add to the Group totals due to the following intra-group entries being eliminated.

- 1. GSE paid by DNCL to INZ
- 2. The DNCL fee paid by INZ to DNCL
- 3.DNCL Legal fees, previously classified as Other Comprehensive Items, is now re-classified as Legal Expenses.

Internet New Zealand Group Statement of Movements in Equity For the Quarter Ended 30 September 2019

| | Group | | INZ | | DNCL | |
|-----------------------------|--------------|--------------|--------------|--------------|-----------|-----------|
| | Qtr | YTD | Qtr | YTD | Qtr | YTD |
| Equity at start of period | | | | | | |
| Opening Retaned Earnings | 11,497,261 | 10,857,817 | 11,577,072 | 11,001,040 | (79,811) | (143,223) |
| Shares Subscribed | - | - | - | - | 580,000 | 580,000 |
| | 11,497,261 | 10,857,817 | 11,577,072 | 11,001,040 | 500,189 | 436,777 |
| | | | | | | |
| Net Profit (Loss) After Tax | 349,074 | 988,518 | 352,967 | 928,999 | (3,893) | 59,519 |
| | | | | | | |
| Equity at end of period | \$11,846,335 | \$11,846,335 | \$11,930,039 | \$11,930,039 | \$496,296 | \$496,296 |

Notes:

The components that make up the total opening equity at the beginning of the period have been removed to calculate Group Totals upon consolidation.

1. Share Subscribed: shares are wholly owned by InternetNZ.

Internet New Zealand Group Balance Sheet As at 30 September 2019

| | Group | INZ | DNCL |
|---|--------------------------|--------------------------|--------------------|
| Current Assets | | | |
| Cash and Cash Equivalents | 16,096,013 | 15,550,241 | 545,771 |
| Managed Funds | 3,280,778 | 3,280,778 | - |
| Other Current Assets | 1,718,001 | 1,661,999 | 56,002 |
| Total Current Assets | 21,094,791 | 20,493,017 | 601,773 |
| Property, Equipment & Software Fixed Assets at Cost Less Accumulated Depreciation | 2,844,508 (2,314,304) | 2,781,803 (2,268,166) | 62,705 (46,138) |
| Intangible Assets | 233,637 | 233,637 | - |
| Investments | _ | _ | _ |
| Shares and Loans | - | 580,000 | - |
| Total Assets | 21,858,632 | 21,820,291 | 618,341 |
| Less Liabilities: Deferred Income | 8,804,558 | 8,804,558 | _ |
| Trade and Other Payables | 1,207,739 | 1,085,695 | 122,044 |
| Total Liabilities | 10,012,297 | 9,890,252 | 122,044 |
| Net Assets | \$ 11,846,335 | \$11,930,039 | \$ 496,296 |
| Represented By: | | | |
| Total Equity | \$ 11,846,335 | \$11,930,039 | \$ 496,296 |
| | | • | |

Notes:

The following items have been removed upon consolidation:

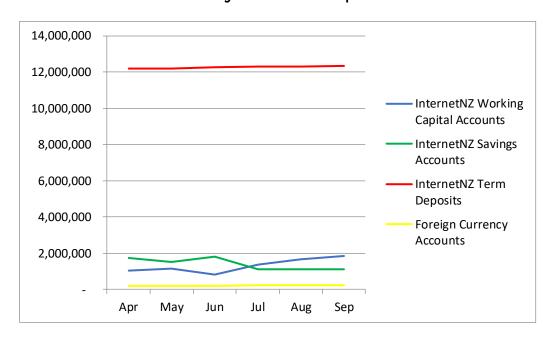
- 1. Shares in DNCL wholly owned by InternetNZ;
- 2. Share Subscription with respect to shares issued to InternetNZ by DNCL.

Internet New Zealand Group Statements of Cashflows For the 3 months ended 30 September 2019

| | GROUP | INZ | DNCL |
|--|-------------|-------------|------------|
| | Jul-Sep 19 | Jul-Sep 19 | Jul-Sep 19 |
| | | | |
| Operating Activities | | | |
| Receipts from customers | 3,532,973 | 3,128,159 | 404,815 |
| Payments to suppliers and employees | (3,004,547) | (2,633,845) | (370,703) |
| Movement from other operating activities | 209,380 | 240,237 | (30,856) |
| Net Cash Flows from Operating Activities | 737,806 | 734,551 | 3,255 |
| | | | |
| Investing Activities | | | |
| Payment for property, plant and equipment | (165,226) | (161,026) | (4,200) |
| Other cash items from investing activities | (204,272) | (184,332) | (19,940) |
| Net Cash Flows from Investing Activities | (369,498) | (345,358) | (24,140) |
| | | | |
| Net Cash Flows | \$368,308 | \$389,192 | (\$20,884) |
| | | | |
| Cash and Cash Equivalents | | | |
| Cash and cash equivalents at beginning of period | 15,727,704 | 15,161,049 | 566,656 |
| Cash and cash equivalents at end of period | 16,096,013 | 15,550,241 | 545,771 |
| Net change in cash for period | \$368,308 | \$389,192 | (\$20,884) |

InternetNZ Inc

Bank Facility Balances per Month



Domain Name Commission

Bank Facility Balances per Month

