Internet New Zealand Incorporated
Annual Report
For the Year Ended 31st March 2014

Prepared By

Deloitte Wellington NZ

# Internet New Zealand Incorporated Annual Report For the Year Ended 31st March 2014

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### Internet New Zealand Incorporated Annual Report For the Year Ended 31st March 2014

#### **Financial Result**

The Group Net Profit for the year, after taxation, was \$33,101 (2013: \$191,126).

	2014		2013	
	Group	Parent	Group	Parent
Retained Earnings as at 1 April	9,378,999	6,191,093	9,187,873	5,490,566
Net Profit (Loss) After Taxation	33,101	(615,666)	191,126	700,527
Retained Earnings as at 31st March	\$9,412,100	\$5,575,427	\$9,378,999	\$6,191,093

#### Dividend

Dividends of \$2,559,637 were received from New Zealand Domain Name Registry Limited, a wholly owned company, for the year ended 31st March 2014 (2013: \$3,828,920).

#### **Remuneration of Council**

During the year Council received the following remuneration:

#### **Fees Paid**

Frank March - President	27,000
Jamie Baddeley - Vice President	16,875
Neil James	14,850
Donald Clark	13,500
Hamish MacEwan	13,500
Dave Moskovitz	13,500
Michael Wallmannsberger	13,500
Lance Wiggs	13,500
Brenda Wallace	13,500
Richard Wood	10,924
Amber Craig	10,924
Nathan Torkington	9,750
Jonny Martin	2,576
Michael Foley	2,576
Rochelle Furneaux	2,500

\$178,975

For and on Behalf of the Council

Vice President

Councillor

19 June 10/4. Date



#### Internet New Zealand Incorporated Statement of Comprehensive Income For the Year Ended 31st March 2014

		20	014	201	3
	Note	Group	Parent	Group	Parent
Operating Income					
Registry Fees		8,194,983	_	7,703,881	_
Other Income		73,920	232,051	60,638	230,288
		0 - (0		=======================================	
		8,268,903	232,051	7,764,519	230,288
<b>Less Operating Expenses</b>					
Registry Services		2,154,118	-	1,929,855	-
Domain Name Commission		612,987	-	533,550	- ,
Public Policy		704,396	704,396	686,819	686,819
Society		699,284	699,284	928,550	928,550
Technical Leadership		903,618	903,618	611,061	611,061
Audit Fees		27,230	8,060	19,150	5,300
Employee Remuneration		2,796,059	1,125,450	2,171,740	811,427
Depreciation & Amortisation	3,4	751,865	49,482	744,697	56,063
Rent		155,441	155,441	137,100	137,100
Loss on Disposal of Fixed Assets		-	_	_	_
1100010					
Total Operating Expenses		8,804,998	3,645,731	7,762,522	3,236,320
Surplus/(Deficit) from					
Operations		(536,095)	(3,413,680)	1,997	(3,006,032)
Plus Other Income/(Expenses)					
Dividend Income	7	_	2,559,637	1-	3,828,920
Interest	,	491,946	161,127	527,144	215,654
Investment Income		77,250	77,250	_	_
Christchurch Rebuild		-	-	(338,015)	(338,015)
Surplus for the Year		33,101	(615,666)	191,126	700,527
Other Comprehensive Income		-	-	-	_
<b>Total Comprehensive Income</b>					
for the Year		\$33,101	(\$615,666)	\$191,126	\$700,527

Total Comprehensive Income is attributable to the Members of Internet New Zealand Inc.



# Internet New Zealand Incorporated Statement of Changes in Equity For the Year Ended 31st March 2014

			2014			2013
	Note	Group	Pare	ent	Group	Parent
Retained Earnings						
Opening Retained Earnings		9,378,999	6,191	,093	9,187,873	5,490,566
<b>Total Comprehensive Income</b> the Year	for					
Surplus for the Year		33,101	(615	,666)	191,126	700,527
Other Comprehensive Income						
Retained Earnings as at 31st March		\$9,412,100	\$5,575	5,427	\$9,378,999	\$6,191,093



# Internet New Zealand Incorporated Statement of Financial Position As At 31st March 2014

		2014		2013	
	Note	Group	Parent	Group	Parent
Current Assets Cash and Cash Equivalents Other Financial Assets Trade Debtors and Other	1 1a	1,772,553 12,313,029	431,656 4,510,905	2,318,372 11,006,105	965,785 4,014,408
Receivables	2	1,335,611	195,834	1,251,117	256,473
<b>Total Current Assets</b>		15,421,193	5,138,395	14,575,594	5,236,666
Non Current Assets Other Financial Assets - Non Current	1a	-	-	553,735	553,735
Property, Plant & Equipment	3	862,570	265,399	842,182	246,175
Shares in Subsidiaries	8	-	610,000	-	610,000
Intangible Assets	4	607,059	65,456	409,109	37,670
<b>Total Non Current Assets</b>		1,469,629	940,855	1,805,026	1,447,580
<b>Total Assets</b>		16,890,822	6,079,250	16,380,620	6,684,246
Less Liabilities: Current Liabilities Deferred Income- Current	10	4,609,054	· -	4,371,415	-
Trade Creditors and Other Payables	5	1,121,160	503,823	991,604	493,153
<b>Total Current Liabilities</b>		5,730,214	503,823	5,363,019	493,153
<b>Term Liabilities</b> Deferred Income- Non Current	10	1,748,508		1,638,602	
<b>Total Liabilities</b>		7,478,722	503,823	7,001,621	493,153
Net Assets		\$9,412,100	\$5,575,427	\$9,378,999	\$6,191,093



# Internet New Zealand Incorporated Statement of Financial Position As At 31st March 2014

	2014 Group Parent		2013 Group	Parent
Represented by:				
<b>Total Equity</b>	\$9,412,100	\$5,575,427	\$9,378,999	\$6,191,093

For and on Behalf of the Council

**Vice President** 

Councillor

19 June 7014 Date



# Internet New Zealand Incorporated Statement of Cash Flows For the Year Ended 31st March 2014

N	ote	20 Group	014 Parent	201 Group	13 Parent
Cash Flows From Operating Activities	5				
Cash was Provided From Net Receipts from Customers Receipt of Taxation Dividend Received Interest Received Net GST Received		8,551,656 7,461 - 571,623	311,398 - 2,559,637 247,716 7,687	8,052,311 18,418 - 547,237 14,442	227,305 18,418 3,828,920 168,169
Cash was Distributed To: Payments to Suppliers and Employees Payment of Taxation Net GST Paid		9,130,740 7,875,977 - - 	3,126,438 3,621,311 - -	8,632,408 7,302,146 - 30,172	4,242,812 3,404,749 - 30,172
Net Flows Operating Activities		7,953,166 1,177,574	3,621,311 (494,873)	7,332,318 1,300,090	3,434,921 807,891
Cash Flows From Investing Cash was Provided From: Net Withdrawal from Other Investments		-	57,237	7,397	-
Cash was Distributed To: Net Investment in Other Investments Purchase of Fixed Assets & Intangibles		753,189 970,204 <b>1,723,393</b>	96,493 96,493	818,862 818,862	84,826 42,316 <b>127,142</b>
<b>Net Cash Flows From Investing Activities</b>		(1,723,393)	(39,256)	(811,465)	(127,142)
Net Increase (Decrease) In Cash and Cash Equivalents		(545,819)	(534,129)	488,625	680,749
Add: Opening Cash and Cash Equivalents		2,318,372	965,785	1,829,747 _	285,036
Closing Cash and Cash Equivalents	1	1,772,553	431,656	\$2,318,372	\$965,785



## Internet New Zealand Incorporated Statement of Cash Flows For the Year Ended 31st March 2014

**Operating Activity Cash Flow Reconciliation** 

operating neuvity cash from recommended	2	2014	2	2013
	Group	Parent	Group	Parent
Surplus/(Deficit) for the Year	33,101	(615,666)	191,126	700,526
Add/(deduct) Non - cash items				
Depreciation	409,307	45,598	432,535	48,154
Amortisation	342,558	3,884_	312,162	7,909
	751,865	49,482	744,697	56,063
Movement in working capital			( ( )	( 0-)
(increase)/decrease in receivables	(142,042)	2,097	(73,367)	(2,983)
(increase)/decrease in GST receivable	(77,189)	7,687	(15,730)	(30,172)
increase/(decrease) accounts payable	191,298	(12,463)	127,148	152,429
(increase)/decrease interest receivable	79,677	86,589	20,093	(47,485)
(increase)/decrease tax receivable	7,461	-	18,418	18,418
(increase)/decrease prepayments	(14,142)	(12,599)	(73,454)	(38,905)
increase/(decrease) deferred income	347,545		361,159	
	392,608	71,311	364,267	51,302
Net Cash Flow from Operating Activities	\$1,177,574	(\$494,873)	\$1,300,090	\$807,891



### Internet New Zealand Incorporated <u>Accounting Policies</u> For the Year Ended 31st March 2014

#### **Significant Accounting Policies**

These financial statements comprise the consolidated financial statements of Internet New Zealand Incorporated ("INZ") for the year ended 31 March 2014. INZ is an incorporated society registered under the Incorporated Societies Act 1908 and domiciled in New Zealand.

The consolidated financial statements of INZ 31st March 2014 comprise INZ and its subsidiaries (together referred to as the "Group").

The principal activity of INZ is to keep the Internet open and uncaptureable, protecting and promoting the Internet for New Zealand.

INZ is a Public Benefit Entity as the primary objective is to provide goods or services for the community rather than for a financial return.

#### (a) Statement of compliance

These financial statements are prepared in compliance with New Zealand Generally Accepted Accounting Practice (NZ GAAP) complying with New Zealand equivalents to International Financial Reporting Standards (NZ IFRS) as appropriate for Public Benefit reporting entities applying differential reporting exemptions.

The Group qualifies for Differential Reporting because it is not publicly accountable and does not qualify as a large entity as defined in the framework for Differential Reporting by the New Zealand Institute of Chartered Accountants. The Group has taken advantage of all Differential Reporting Exemptions, except NZ IAS 7 Statement of Cash Flows.

#### (b) Basis of preparation

#### **Presentation Currency**

The financial statements are presented in New Zealand dollars. They are prepared on a historical cost basis except for investments which are stated at their fair value.

#### Use of estimates and judgements

The preparation of financial statements in conformity with NZ IFRSs requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

#### **Changes to Accounting Policies**

There has been no significant change in accounting policies in the current reporting period.

#### Significant accounting policies

The accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements.

The accounting policies have been consistently applied by Group entities.



### Internet New Zealand Incorporated Accounting Policies For the Year Ended 31st March 2014

#### (c) Basis of Consolidation

The Group financial statements consolidate the financial statements of the Parent and all entities over which the Parent has power to control the financial reporting and operating policies so as to obtain benefits from its activities (defined as "subsidiaries"). The financial statements of subsidiaries are included in the consolidated Financial Statements from the date that control commences until the date that control ceases.

In preparing the consolidated financial statements, all interentity balances and transactions, and unrealised profits arising within the consolidated entity are eliminated in full.

#### (d) Employee entitlements

The provisions for employee entitlements to wages, salaries, annual leave and long service leave payments represent the amount for which there is a present obligation to pay resulting from employees' services provided up to balance date.

#### (e) Financial assets

Financial assets consist of cash, deposits and receivables. Upon recognition financial assets are recognised at fair value. Subsequent to intial recognition financial assets are classified as loans and receivables. Loans and receivables are non derivative financial assets with fixed or determinable payments that are not quoted in an active market and are restated at amortised cost using the effective interest rate method.

#### (f) Financial instruments issued by the company

#### Debt and equity instruments

Debt and equity instruments are classified as either liabilities or as equity in accordance with the substance of the contractual arrangement.

#### Interest and dividends

Interest and dividends are classified as expenses or as distributions of profit consistent with the balance sheet classification of the related debt or equity instruments or component parts of compound instruments.

#### Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts.

#### (g) Foreign currency

All foreign currency transactions during the financial year are brought to account using the exchange rate in effect at the date of the transaction. Foreign currency monetary items at reporting date are translated at the exchange rate existing at reporting date. Non-monetary assets and liabilities carried at fair value that are denominated in foreign currencies are translated at the rates prevailing at the date when the fair value was determined.

Exchange differences are recognised in profit or loss in the period in which they arise.



#### 

#### (h) Goods and Services Tax

All amounts are shown exclusive of Goods and Services Tax (GST) except for trade debtors, receivables and payables that are stated inclusive of GST.

#### (i) Impairment of assets

At each reporting date, the consolidated entity reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered any impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the consolidated entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of the value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash generating unit) is reduced to its recoverable amount. An impairment loss is recognised in the Statement of Comprehensive Income immediately, unless the relevant asset is carried at a fair value, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash generating unit) is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash generating unit) in prior years. A reversal of an impairment loss is recognised in the Statement of Comprehensive Income immediately, unless the relevant asset is carried at a fair value, in which case the reversal of the impairment loss is treated as a revaluation increase.

#### (i) Income Tax

The Group was registered as a charity under the Charities Act 2005 and therefore exempt from income tax under Section CW41 & CW42 of the Income Tax Act 2007 effective from when it was granted charitable status.

Internet New Zealand Inc is registered as a charity in terms of the Charities Act 2005 with effect from 30 June 2008. The wholly owned subsidiaries, New Zealand Domain Name Registry Limited and Domain Name Commission Limited were registered as charities in terms of the Charities Act 2005 with effect from 19 August 2008 and 10 October 2008 respectively.



### Internet New Zealand Incorporated Accounting Policies For the Year Ended 31st March 2014

#### (k) Intangible assets

#### **Trademarks**

Trademarks are finite life tangibles and are recorded at cost less accumulated amortisation and impairment. Amortisation is charged on a straight line basis over their estimated useful lives of 7 years. The estimated useful life and amortisation method is reviewed at the end of each annual reporting period.

#### Software

Software is a finite life intangible asset and is recorded at cost less accumulated amortisation. Amortisation is charged on a diminishing value basis over the estimated useful life. Amortisation is charged to the Statement of Comprehensive Income. The principal rates used to calculate amortisation are -

Software

48.0 - 60.0% DV

#### (l) Leased assets

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Lease payments are apportioned between finance charges and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged directly against income, unless they are directly attributable to qualifying assets, in which case they are capitalised in accordance with the consolidated entity's general policy on borrowing costs.

Operating lease payments are recognised as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

#### (m) Payables

Trade payables and other accounts payable are recognised when the consolidated entity becomes obliged to make future payments resulting from the purchase of goods and services.

#### (n) Property, plant and equipment

#### (i) Owned assets

Items of property, plant and equipment are stated at cost as deemed cost less accumulated depreciation and impairment losses, see accounting policy (i).

#### (ii) Leased assets

Leases in terms of which the Group assumes substantially all the risks and rewards of ownership are classified as finance leases. The owner-occupied property acquired by way of finance lease is stated at an amount equal to the lower of its fair value and the present value of the minimum lease payments at inception of the lease, less accumulated depreciation and impairment losses, see accounting policy (n). Lease payments are accounted for as described in accounting policy (l).

#### (iii) Subsequent costs

The Group recognises in the carrying amount of an item of property, plant and equipment the cost of replacing part of such an item when that cost is incurred if it is probable that the future economic benefits embodied with the item will flow to the Group and the cost of the item can be measured reliably. All other costs are recognised in the Statement of Comprehensive Income an expense as incurred.



### Internet New Zealand Incorporated <u>Accounting Policies</u> For the Year Ended 31st March 2014

#### (iv) Depreciation

Depreciation is charged on a diminishing value or straight line basis on all property, plant and equipment over the estimated useful life. Depreciation is charged to the Statement of Comprehensive Income. The principal rates used to calculate depreciation are -

Furniture & Fittings 10.0 - 48.0% DV Office Equipment 15.6 - 80.4% DV Computer Hardware 39.0 - 80.4% DV

#### (o) Provisions

Provisions are recognised when the consolidated entity has a present obligation as a result of a past event, the future sacrifice of economic benefits is probable, and the amount of the provision can be measured reliably.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at reporting date, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, the receivable is recognised as an asset if it is virtually certain that recovery will be received and the amount of the receivable can be measured reliably.

#### (p) Expense Recognition

Expenses are recognised when expenses are incurred.

Grant expenditure is recognised when approved by Council.

#### (q) Revenue recognition

#### Rendering of services

Revenue from a contract to provide services is recognised when the services are performed.

#### Dividend and interest revenue

Dividend revenue from investments is recognised when the shareholders' rights to receive payment have been established. Interest revenue is recognised on a time proportionate basis that takes into account the effective yield on the financial asset.

#### (r) Capital Management

The Group's capital is accumulated surpluses from trading. The Group manages its revenue, expenses, assets and liabilities prudently in order that the objectives of the ultimate charitable group are met. The Group has no external third party imposed capital management requirements.

#### (s)Investments

Investments in unitised products and managed funds are accounted for at market value.

#### **Investment Income**

Dividend and interest income from unitised products and managed funds are recognised in the Statement of Comprehensive Income as income to the extent that it is probable that economic benefits will flow to the entity and the income can be readily measured.

Net realised and unrealised gains and losses are recognised in the Statement of Comprehensive Income in the period in which they occur. Unrealised gains and losses are treated as other comprehensive income items.



	20	•	20	•	
	Group	Parent	Group	Parent	
1. Cash and Cash Equivalents					
Cash on Hand Cash at Banks	400 1,772,153	400 431,256	400 2,317,972	400 965,385	
Total Cash and Equivalents	1,772,553	431,656	2,318,372	965,785	
<b>1a. Other Financial Assets</b> The parent and the group have funds in	nvested in other	investments clas	ssifed as:		
0 1					
Other Financial Assets Other Financial Assets - Non	12,313,029	4,510,906	11,006,105	4,014,408	
Current			553,735_	553,735	
Total Other Financial Assets	12,313,029	4,510,906	11,559,840	4,568,143	
The total funds of \$14,085,582 held by the Group at 31 March 2014 comprised:					
New Zealand Domain Name Registry L Domain Name Commission Limited Re	aland Domain Name Registry Limited Deferred Income aland Domain Name Registry Limited Retained Income Name Commission Limited Retained Income t New Zealand Incorporated Retained Income \$4,94				
Internet 1.0 Zonana meorporatea 2.e					

#### 2. Trade Debtors and Other Receivables

Total	1,335,611	195,834	1,251,117	256,473
Pre-payments	200,408	101,603	<u> 163,131</u>	65,869
Tax Receivable			7,461	-
GST Receivable	65,909	65,909	73,596	73,596
Interest Receivable	119,137	27,436	198,814	114,025
Trade receivables	950,157	886	808,115	2,983

The total retained income of \$7,728,020 represents funds held but not yet spent.



#### 3. Property, Plant & Equipment

#### **Parent**

The following gives details of the cost or valuation of assets and depreciation written off to date:

This Year	Cost or Valuation	Depreciation For Year	Accumulated Depreciation	Book Value This Year
Furniture & Fittings Computer Hardware Office Equipment	419,955 236,003 25,422	30,726 12,146 2,726	178,893 219,439 17,649	241,062 16,564 7,773
	\$681,380	\$45,598	\$415,981	\$265,399
	Cost or	Depreciation	Accumulated	Book Value
<u>Last Year</u>	Valuation	For Year	<u>Depreciation</u>	Last Year
Last Year  Furniture & Fittings Computer Hardware Office Equipment				

During the year there were fixed asset additions as follows:

Furniture & Fittings	\$48,026	(2013 \$Nil)
Computer Hardware	\$10,978	(2013 \$10,995)
Office Equipment	\$5,819	(2013 \$1,321)



#### Group

This Year	<u>Cost or</u> <u>Valuation</u>	Depreciation For Year	Accumulated Depreciation	Book Value This Year
Furniture & Fittings Office Equipment Computer Hardware	419,955 361,909 2,052,400	30,726 51,677 326,136	178,893 162,875 1,629,926	241,062 199,034 422,474
Last Year	\$2,834,264 <u>Cost or</u> <u>Valuation</u>	\$408,539  Depreciation For Year	\$1,971,694  Accumulated Depreciation	\$862,570  Book Value Last Year
Furniture & Fittings Office Equipment Computer Hardware	371,929 225,637 1,807,770 <b>\$2,405,336</b>	32,397 39,197 360,941 \$432,535	148,167 111,197 1,303,790 <b>\$1,563,154</b>	223,762 114,440 503,980 \$842,182

During the year there were fixed asset additions as follows:

Furniture & Fittings	\$48,026	(2013	\$Nil)
Office Equipment	\$136,272	(2013	\$73,279)
Computer Hardware	\$244.630	(2013	\$31,761)



#### 4. Intangible Assets

#### **Parent**

The following gives details of the cost or valuation of assets and amortisation written off to date:

This Year	Cost or	Amortisation	Accumulated	Book Value
	Valuation	For Year	Amortisation	This Year
Software	133,816	3,884	68,361	65,456
Last Year	Cost or	Amortisation	Accumulated	Book Value
	Valuation	For Year	Amortisation	Last Year

During the year there were additions of \$31,669 (2013: \$30,000)

#### Group

This Year	Cost or	Amortisation	Accumulated	Book Value
	Valuation	For Year	Amortisation	This Year
Software Trademark	2,661,095 10,698	343,326	2,054,036 10,698	607,059
	\$2,671,793	\$343,326 ———	\$2,064,734	\$607,059 ——
<u>Last Year</u>	Cost or	Amortisation	Accumulated	Book Value
	Valuation	For Year	Amortisation	Last Year
Software	2,119,819	312,162	1,710,710	409,109
Trademark	10,698	-	10,698	-

During the year there were additions of \$541,276 (2013 \$698,702). The bulk of software purchased in 2014 relates to New Zealand Domain Name Registry Limited's continued updating and reinvestment in its core registry systems in line with its expected investment plan.



	201	14	201	3
	Group	Parent	Group	Parent
5. Trade Creditors and other Payables				
Trade Payables GST Payable Employee Benefits Lease Incentives	940,154	433,749	748,995	408,134
	(8,351)	-	76,526	-
	166,745	47,462	129,190	48,126
	22,612		<u>36,893</u>	
	1,121,160	503,823	991,604	493,153

#### 6. Financial Instruments

#### **Credit Risk**

Financial instruments which potentially subject the parent and group to credit risk consist principally of bank balances and accounts receivable.

The parent and group has a credit policy which is used to manage this exposure to credit risk. As part of this policy limits on exposures with counter parties have been set and are monitored on a regular basis.

The parent and group performs credit evaluations on all customers requiring credit and does not require collateral. The parent and group further minimises its credit exposure by limiting the amount of surplus funds placed with any one financial institution at any one time.

#### 7. Related Party Disclosures

#### **Transactions between Subsidiaries**

Internet New Zealand Incorporated (INZ) owns 100% of New Zealand Domain Name Registry Limited (NZDNRL) and Domain Name Commission Limited (DNCL).

INZ received dividends declared and paid by NZDNRL during the year totaling \$2,559,637 (2013: \$3,828,920).

NZDNRL and DNCL paid management fees to INZ during the year of \$75,051 and \$127,080 respectively (2013: \$78,480 and \$123,540).

#### Other Related Parties

Dave Moskovitz (Council Member) is a Trustee of Pacific Internet Partnership (PIP), during the year INZ sponsored PIP \$10,000.

#### **Key Management Personnel**

The Company has a related party relationship with its directors and executive officers.

Except as stated above there are no other related party transactions.



#### **Employee Remuneration**

Salary Range

Number of Staff Across the Group

\$101,000 - \$200,000

Five

\$201,000 - \$300,000

Two

During the year seven employees received remuneration greater than \$100,000.

#### 8. Subsidiaries

Name of Entity	Country of Incorporation	2014	2013
Parent Entity Internet New Zealand Incorporated	New Zealand		
Subsidiaries New Zealand Domain Name Registry Limited Domain Name Commission Limited	New Zealand New Zealand	100% 100%	100% 100%

#### 9. Operating Leases

	2014		2013	
	Group	Parent	Group	Parent
Less than one year Between one and two years Between three and five years	240,977 169,280 30,394	240,977 169,280 30,394	137,100 137,100 79,975	137,100 137,100 — 79,975
Total	440,651	440,651	354,175	354,175

#### 10. Deferred Income

The group through subsidiary NZDNRL has invoiced clients for 6,357,562 (2013 6,010,017) in advance.

#### 11. Contingent Liabilities and Commitments

At 31 March 2014 the Group had no contingent liabilities or commitments (2013: \$Nil).

#### 12. Events Subsequent to Balance Date

No events occurred subsequent to balance date that would have had a material effect on the financial statements (2013 \$Nil).





### INDEPENDENT AUDITOR'S REPORT To the Members of Internet New Zealand Incorporated

#### Report on the Financial Statements

We have audited the financial statements of Internet New Zealand Incorporated and Group on pages 2 to 18, which comprise the consolidated and separate statements of financial position as at 31 March 2014, and the consolidated and separate statements of changes in equity, and the consolidated and separate statements of comprehensive income and statements of cash flow's for the year then ended, and a summary of significant accounting policies and other explanatory information.

This report is made solely to the Members, as a body, in accordance with the Constitution of Internet New Zealand Incorporated. Our audit has been undertaken so that we might state to the Members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Members, as a body, for our audit work, for this report, or for the opinions we have formed.

#### Council's Responsibility for the Financial Statements

The Council are responsible for the preparation and fair presentation of these financial statements in accordance with generally accepted accounting practice in New Zealand and for such internal control as the Council determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (New Zealand). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, Internet New Zealand Incorporated or any of its subsidiaries.



#### Opinion

In our opinion, the financial statements on pages 2 to18, present fairly, in all material respects, the consolidated and separate financial position of Internet New Zealand Incorporated and Group as at 31 March 2014, and its consolidated and separate financial performance and its cash flows for the year then ended in accordance with generally accepted accounting practice in New Zealand.

**BDO** Wellington

19 June 2014

50 Customhouse Quay

Wellington

Wellington

**New Zealand**